#### SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K CURRENT REPORT

#### Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) June 9, 2004

#### TEAMSTAFF,

(Exact name of Registrant as specified in charter)

INC.

New Jersey	0-18492	22-1899798
(State or other	(Commission	(IRS Employer
jurisdiction of incorporation)	File Number)	Identification No.)
300 Atrium Drive, S	omerset, N.J.	08873
(Address of principal executive offices)		(Zip Code)
Registrant's telephone number, including	,	

Item 7: Financial Statements, Pro Forma Financial Information and Exhibits.

(a) Financial Statements

None

(b) Pro Forma Financial Information

None

(c) Exhibits

The following exhibit is filed herewith:

(Former name or former address, if changed since last report.)

 Exhibit No.
 Description

 99.1
 Investor Presentation

#### Item 9: Regulation FD Disclosure.

The slides attached as Exhibit 99.1 to this Form 8-K have been included in TeamStaff, Inc.'s investor relations presentations as of June 9, 2004. At that time, these materials were also posted to the "Investor Relations" section of the registrant's website, <u>www.teamstaff.com</u>.

The information in this report (including Exhibit 99.1) is furnished pursuant to Item 9 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities of that Section. The information in this report will not be deemed an admission as to the materiality of any information required to be disclosed solely to satisfy the requirements of Regulation FD. The furnishing of these slides is not intended to, and does not, constitute a determination or admission by TeamStaff that the information in the slides is material or complete, or that investors should consider this information before making an investment decision with respect to any security of TeamStaff.

This Current Report on Form 8-K includes forward-looking statements and assumptions, which reflect the registrant's current view with respect to future events and financial performance. These forward-looking statements are subject to certain risks and uncertainties, which could cause actual results to differ materially from historical and anticipated results. Specifically, the reported values of the registrant's community development assets are based on projected events, including price growth, sales pace and expected costs. The words "believe," "expect," "anticipate," "hypothetical" and similar expressions identify forward-looking statements. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates. The registrant undertakes no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. For a discussion of certain fs orth could cause actual results to differ materially from historical or anticipatet results, the registrant's Form 10-K for the year ended September 30, 2003 and Form 10-Q for quarters ended December 31, 2003 and March 31, 2004.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report on Form 8-K to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: June 9, 2004

TEAMSTAFF, INC. (Registrant)

By: <u>/s/ Edmund C. Kenealy</u> Edmund C. Kenealy, Vice President, General Counsel and Secretary

# TEAMSTAFF.

Investment Community Presentation June 2004

## **Forward-Looking Statements**

This presentation contains "forward-looking statements" as defined by the Federal Securities Laws. TeamStaff's actual results could differ materially from those described in such forward-looking statements as a result of certain risk factors, including but not limited to: (i) regulatory and tax developments; (ii) changes in direct costs and operating expenses; (iii) the estimated costs and effectiveness of capital projects and investments in technology infrastructure; (iv) ability to effectively implement its business strategies including, but not limited to, its new business strategy for its temporary medical staffing division, and operating efficiency initiatives; (v) the effectiveness of sales and marketing efforts, including TeamStaff's marketing arrangements with other companies; (vi) changes in the competitive environment in the temporary staffing, permanent placement and payroll processing industries; (vii) dependence upon key personnel; and (viii) other one-time events and other important factors disclosed previously and from time to time in TeamStaff's filings with the U.S. Securities and Exchange Commission. These factors are described in further detail in TeamStaff's filings with the U.S. Securities and Exchange Commission.

# **Overview Of TeamStaff**

TeamStaff is a 35-year-old leader in two attractive market segments: Healthcare staffing and payroll administration services



## **Our Turnaround Strategy/Agenda**

## New top management team

**Divested** lower-margin PEO operations

## Focusing on higher-margin healthcare staffing

- Expanding sales force and relationship selling \*
- Cultivating large hospital relationships VIP 4
  - **Program** as differentiator
    - Expanding allied and travel nursing business via
    - \* acquisitions and alliances

Restructuring and lowering operating costs

\*

+++

## **The Management Team**

#### \*\* T. Kent Smith, President & CEO

- Former SVP, Norrell Corporation (\$1.4 billion public staffing company; 350 branches and 450 client sites)
  - Served as VP Finance and Strategic Planning; VP, CIO, and SVP, Service Operations
  - Took Norrell public in 1994, along with CEO and EVP; resulted in 13 straight quarters of hitting earnings targets
- Former President, The HoneyBaked Ham Company and CEO of Heavenly Ham
  - Turned around 2000 loss of \$3.7 million to \$5.6 and \$6.6 million in 2001-2
  - Doubled sales of \$125 million to \$250 million, and locations from 100 to 350
  - Acquired largest competitor adding \$85 million and 200 locations

## **The Management Team**

### \* Rick Filippelli, CFO

- 26 years of financial accounting experience
- Former CFO of Rediff, A publicly-traded small cap information technology company
- Former CFO of \$2 billion insurance subsidiary of GE Capital
- "Big 4" public accounting experience
- Certified Public Accountant

## Tim Nieman, President, TeamStaff Rx

- 16 years staffing experience: Norrell and Spherion \$3 billion entity
- Former SVP of Vendor Management/Technology
- Multiple-channel, multiple-geography sales management background

## Sale Of PEO

## **Benefits To TeamStaff**

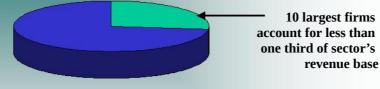
Provided \$9.25MM of cash

Potential return of \$5 MM workers' compensation premiums as program runs-off, \$1MM received to date

Freed up receivables and cash used as collateral to support workers' compensation program

- Reduces earnings volatility associated with PEO
- Enables management to focus on growing TeamStaff Rx business
- ÷

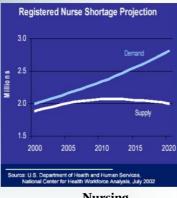
## Healthcare Staffing Industry Overview



- \$11.4 billion revenues in 2003
- Grew 15% annually prior to 2003
- \* High-growth industry due to aging population, shortages of skilled staff

## **Industry Dynamics Are Very Attractive**

- U.S. population over 65 is expected to grow over 14% by 2010, increasing need for healthcare services
- Legislative mandates on overtime and staffing ratios increase shortage

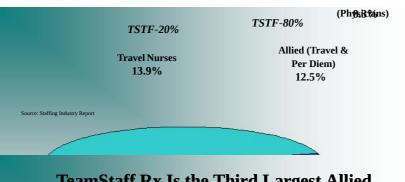


Nursing Supply/Demand Imbalance

TeamStaff Rx Participates In Two High-Margin Healthcare Staffing Industry Segments of an \$11.4 Billion Industry

Per Diem Nurses 59.7%

> Med-Financial 5.6% Locum Tenens



## TeamStaff Rx Is the Third Largest Allied Healthcare Provider

Allied	Nurse		
Travel & Per Diem	Travel	Per Diem (Hourly & Daily)	
<ul> <li>CompHealth</li> <li>Club Staffing</li> <li>TeamStaff Rx (TSTF)</li> </ul>	<ul> <li>Cross Country (CCRN)</li> <li>AMN HealthCare (AHS)</li> <li>Intelistaff/StarMed (Merging)</li> <li>US Nursing</li> </ul>	<ul> <li>Medical Staffing Network (MRN)</li> <li>InteliStaff/StarMed Healthcare (Merging)</li> <li>Favorite Nurses</li> <li>Nursefinders</li> </ul>	

**There Are Three Major Healthcare Staffing Industry Trends, Repeating The 1990s Clerical/Light Industrial Staffing Experience** 

<ul> <li>Vendor Consolidation</li> <li>Narrowing to about 10 Providers;</li> <li>Then to 3-5 Providers;</li> <li>In some cases, down to 1</li> <li>Timeframe: minimum 3-5 years, possibly faster</li> </ul>	One-Stop Shopping Travel Nursing adding Travel Allied and vice versa; 'Per Diem' firms adding Travel and vice versa; Later, Med-Financial and Locum Tenens added	<ul> <li>Industry Consolidation</li> <li>Purchase additional service offerings to reach critical mass for selling Vendor Management;</li> <li>Purchases to add scale to leverage infrastructures;</li> <li>Roll-ups begin; and finally</li> <li>Purchases to realize Top 5 size objectives</li> </ul>
<ul> <li>Larger providers benefit and survive</li> </ul>	<ul><li>Acquisition possibilities</li><li>Alliances struck</li></ul>	Roll-up potential early

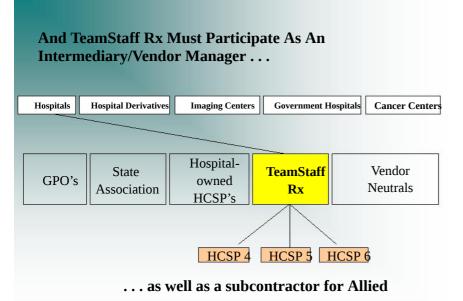
# **TeamStaff Rx Growth Initiatives**

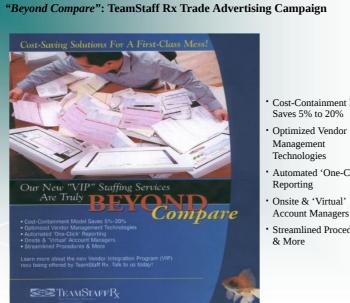
Strike alliances (e.g., PPR Travel and Nursefinders) and pursue complementary acquisitions

Expand sales force and relationship selling

**Emphasize VIP to capitalize on vendor consolidation trend** 





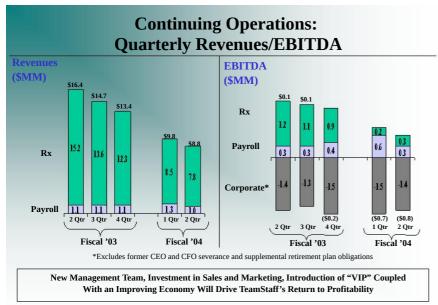


- Cost-Containment Model Saves 5% to 20%
- · Automated 'One-Click'
- Streamlined Procedures

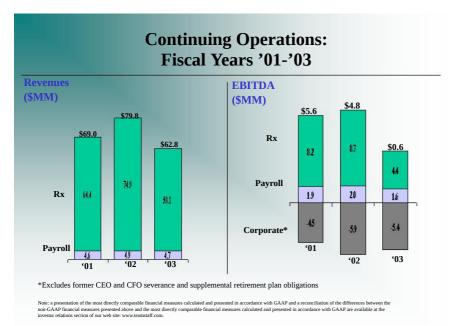


- Construction industry niche market with client retention in excess of 90%
- FY'03 revenues \$5.0 million with 34% EBITDA margin
- \* Expanding into new geographic territories
- \* Services are now available through a user-

friendly, online customer interface



Note: a presentation of the most directly comparable financial measures calculated and presented in accordance with GAAP and a reconciliation of the differences between the non-GAAP financial measures presented above and the most directly comparable financial measures calculated and presented in accordance with GAAP are available at the investor relations section of our web site: work-amazafi.com.



Balance Sheets

	(unaudited)	
Cash	\$3.4	\$4.3
Restricted Cash	1.9	1.2
Accounts Receivable	3.2	4.9
Prepaid Workers' Compensation	5.0	3.7
Other Current Assets	3.5	1.5
Total Current Assets	17.0	15.6
Fixed Assets, Net	1.1	1.2
Intangibles	5.9	5.9
Other	17.5	15.5
Assets Held For Sale		22.4
Total Assets	\$42.6	\$60.6
Current Liabilities	\$6.4	\$7.3
Other Liabilities	1.4	1.8
Liabilities Held for Sale	2.5	16.4
Total Liabilities	10.3	25.5
Stockholders' Equity	32.3	35.1
Total Liabilities and Stockholders' Equity	\$42.6	\$60.6

# Summary Of Strategic Objectives And Why To Invest In TeamStaff

- Long-term growth of Healthcare Staffing
- \* Economy and job creation to return
- \* Alliance potential with Nursing firms
- \* Sales force expansion and relationship selling
- Vendor consolidation benefits: Subcontractor & VIP Sales
- Liquidity available for acquisitions to strengthen #3
  - position and expand service offerings
- \* Experienced staffing management team who

understands the industry dynamics