# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q**

# ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

1934

For the quarterly period ended March 31, 2016

**o** TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF

1934

For the transition period from

Commission File No. 0-18492

# **DLH HOLDINGS CORP.**

(Exact name of registrant as specified in its charter)

New Jersey

(State or other jurisdiction of incorporation or organization)

3565 Piedmont Road, NE, Building 3, Suite 700

Atlanta, Georgia

(Address of principal executive offices)

(866) 952-1647

(Registrant's telephone number, including area code)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes 🛛 No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer o

Non-accelerated filer o

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No 🗵

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 9,716,929 shares of Common Stock, par value \$.001 per share, were outstanding as of April 30, 2016.

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Accelerated filer o

Smaller Reporting Company x

30305

22-1899798

(I.R.S. Employer Identification No.)

to

(Zip Code)

# DLH HOLDINGS CORP. FORM 10-Q For the Quarter Ended March 31, 2016

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# DLH HOLDINGS CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS

(Amounts in thousands except per share amounts)

	(unaudited) Three Months Ended March 31,				Six Mon	udited) nths Ended rch 31,	
	 2016		2015		2016		2015
Revenue	\$ 16,934	\$	15,893	\$	33,493	\$	31,575
Direct expenses	13,710		13,163		27,352		26,312
Gross margin	3,224		2,730		6,141		5,263
General and administrative expenses	2,513		2,197		5,028		4,448
Depreciation and amortization	22		18		42		41
Income from operations	 689	_	515		1,071	_	774
Total other income (expense), net	(127)		(651)		(702)		(687)
Income (loss) before income taxes	 562		(136)		369		87
Income tax expense(benefit)	225		(54)		148		35
Net income (loss)	\$ 337	\$	(82)	\$	221	\$	52
Net income (loss) per share - basic	\$ 0.04	\$	(0.01)	\$	0.02	\$	0.01
Net income (loss) per share - diluted	\$ 0.03	\$	(0.01)	\$	0.02	\$	0.01
Weighted average common shares outstanding							
Basic	9,717		9,588		9,642		9,595
Diluted	10,666		9,588		10,540		10,007

The accompanying notes are an integral part of these consolidated financial statements.

# DLH HOLDINGS CORP. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

(Amounts in thousands except par value of shares)

	(unaudited) March 31, 2016		Sep	otember 30, 2015	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	6,934	\$	5,558	
Accounts receivable, net		3,354		3,286	
Deferred taxes, net		982		982	
Other current assets		484		429	
Total current assets		11,754		10,255	
Equipment and Improvements		329		336	
Deferred taxes, net		9,286		9,325	
Goodwill		8,595		8,595	
Other long-term assets		66		113	
Total assets	\$	30,030	\$	28,624	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Current liabilities:					
Accrued payroll	\$	2,617	\$	2,795	
Accounts payable, accrued expenses, and other current liabilities		3,813		2,851	
Total current liabilities		6,430		5,646	
Other long term liabilities		168		109	
Total liabilities		6,598		5,755	
Commitments and contingencies					
Shareholders' equity:					
Preferred stock, \$.10 par value; authorized 5,000 shares, none issued and outstanding		_		_	
Common stock, \$.001 par value; authorized 40,000 shares; issued and outstanding 9,717 at March					
31, 2016 and 9,551 at September 30, 2015		10		10	
Additional paid-in capital		76,717		76,375	
Accumulated deficit		(53,295)		(53,516)	
Total shareholders' equity		23,432		22,869	
Total liabilities and shareholders' equity	\$	30,030	\$	28,624	

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The accompanying notes are an integral part of these consolidated financial statements.

# DLH HOLDINGS CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in thousands)

Operating activities          Net income         Adjustments to reconcile net income to net cash provided by operating activities:         Depreciation and amortization including financing costs         Non-cash equity grants         Deferred taxes, net	2016 \$ 221 42 342 39 	2015 \$52 41 346 35 629
Net income Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization including financing costs Non-cash equity grants	42 342	41 346 35
Adjustments to reconcile net income to net cash provided by operating activities: Depreciation and amortization including financing costs Non-cash equity grants	42 342	41 346 35
Depreciation and amortization including financing costs Non-cash equity grants	342	346 35
Non-cash equity grants	342	346 35
		35
Deferred taxes, net	39 —	
	—	620
Settlement of retroactive payment claim, net		029
Changes in operating assets and liabilities		
Accounts receivable	(68)	(165)
Other current assets	(55)	21
Accounts payable, accrued payroll, accrued expenses and other current liabilities	784	(378)
Other long term assets/liabilities	153	6
Net cash provided by operating activities	1,458	587
Purchase of equipment and improvements Net cash used in investing activities	(35) (35)	(98) (98)
	(00)	(00)
Financing activities		
Repayments of capital lease obligations	(47)	
Repurchased shares of common stock subsequently canceled	<u> </u>	(175)
Net cash used in financing activities	(47)	(175)
Net increase in cash and cash equivalents	1,376	314
Cash and cash equivalents at beginning of period	5,558	3,908
Cash and cash equivalents at end of period	\$ 6,934	\$ 4,222
Supplemental disclosures of cash flow information		
Cash paid during the period for interest	\$ —	\$ 19
Cash paid during the period for income taxes	\$ 105	\$ —

The accompanying notes are an integral part of these consolidated financial statements.

# DLH HOLDINGS CORP. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS March 31, 2016 (Unaudited)

#### 1. Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of DLH and its subsidiaries, all of which are wholly owned. All significant intercompany balances and transactions have been eliminated in consolidation. The accompanying financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, these statements do not include all of the information and footnotes required by generally accepted accounting principles ("GAAP") for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the quarter ended March 31, 2016 are not necessarily indicative of the results that may be expected for the year ending September 30, 2016. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual report on Form 10-K for the year ended September 30, 2015 filed with the Securities and Exchange Commission on December 16, 2015. The consolidated financial statements include the accounts of DLH and its subsidiaries prior to the business acquisition described below since the transaction was not completed until after the period covered by the financial statements included in this Quarterly Report on Form 10-Q.

#### 2. Business Overview

For more than 25 years, DLH Holdings Corp. ("DLH"), has provided professional services to the U.S. Government. Headquartered in Atlanta, Georgia, DLH employs over 1,250 skilled healthcare and support personnel, technicians, logisticians, and engineers at more than 30 locations around the United States. DLH's operating subsidiary, DLH Solutions, Inc., is organized into two major market areas: Healthcare Delivery Solutions and Medical Logistics & Technical Services. Our government customers, a majority of whom are within the Departments of Veterans Affairs ("DVA") and Defense ("DoD"), benefit from our proven leadership, processes, technical excellence, industry-leading productivity and affordability enhancement tools, and Lean Six Sigma-based quality improvement processes. The remaining portion of DLH's business is comprised of customers within other Federal agencies, including the Departments of Interior, Justice, and Agriculture at locations throughout the United States.

DLH Holdings Corp. (together with its subsidiaries, "DLH" or the "Company" and also referred to as "we," "us" and "our") manages its operations from its principal executive offices at 3565 Piedmont Road NE, Building 3 Suite 700, Atlanta Georgia 30305.

Presently, the Company derives all of its revenue from agencies of the Federal government. A major customer is defined as a customer from whom the Company derives at least 10% of its revenues. In each of the fiscal quarters ended March 31, 2016 and 2015, revenue from the U.S. Government accounted, either directly or indirectly, for 100% of the Company's total revenue. Within the U.S. Government, our largest customer continues to be the DVA, at 96% of revenue for the six months ended March 31, 2016 and 2015, respectively. In addition, substantially all accounts receivable, including unbilled accounts receivable, are from agencies of the U.S. Government as of March 31, 2016 and 2015. We believe that the credit risk associated with our receivables is limited due to the creditworthiness of these customers. See Note 4, Supporting Financial Information-Accounts Receivable.

DLH remains dependent upon the continuation of its relationship with the DVA. As of March 31, 2016, awards from the DVA have anticipated periods of performance ranging from approximately one to up to three years. These agreements are subject to the Federal Acquisition Regulations. While there can be no assurance as to the actual amount of services that the Company will ultimately provide to the DVA under its current contracts, we believe that our strong working relationship and our effective service delivery support ongoing performance for the contract term. The Company's results of operations, cash flows and financial condition would be materially adversely affected in the event that we were unable to continue our relationship with the DVA.

#### 3. New Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued guidance outlining a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers that supersedes most current revenue recognition guidance. This guidance requires an entity to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

Additionally, this guidance expands related disclosure requirements. In August 2015, the FASB issued updated guidance deferring the effective date for all entities by one year. Public business entities should apply the guidance to annual reporting periods beginning after December 15, 2017, including interim reporting periods within that reporting period. Earlier application is permitted only as of annual reporting periods beginning after December 15, 2016, including interim reporting periods within that reporting period. The Company is evaluating the impact of this guidance.

In June 2014, the FASB issued guidance related to accounting for share-based payments for certain performance stock awards. In March 2016, the FASB issued updated guidance intended to simplify various aspects related to how share-based payments are accounted for and presented in the financial statements. The amendments in this update affect all entities that issue share-based payment awards to their employees. For public business entities, the amendments in this update are effective for annual periods beginning after December 15, 2016, and interim periods within those annual periods. The Company is evaluating the impact of this guidance.

In August 2014, the FASB issued guidance regarding management's going concern evaluations. The guidance requires management to evaluate, at each interim and annual reporting period, whether there are conditions or events that raise substantial doubt about the entity's ability to continue as a going concern within one year after the date the financial statements are issued, and provide related disclosures. The guidance is effective for all entities for annual periods ending after December 15, 2016, and for annual and interim periods thereafter, and early adoption is permitted. We do not believe the standard will have a material impact on our financial statement disclosures.

In June 2015, the FASB issued guidance covering a wide range of topics in the codification to make minor corrections or minor improvements. These changes are not expected to have a significant effect on current accounting practice or create a significant administrative cost. The guidance is effective for all entities beginning after December 15, 2015, and for annual and interim periods thereafter, and early adoption is permitted. The adoption of this standard is not expected to have a material impact on the Company's consolidated financial statements.

In August 2015, the FASB issued guidance regarding presentation and subsequent measurement of debt issuance costs associated with line-of-credit arrangements, adding SEC paragraphs in conjunction with simplifying the presentation of debt issuance costs. The guidance requires entities to present debt issuance costs related to a recognized debt liability as a direct deduction from the carrying amount of that debt liability. The guidance is effective for financial statements issued for fiscal years beginning after December 15, 2015, and interim periods within those fiscal years. Early adoption is permitted. The Company is evaluating the impact of this guidance.

In September 2015, the FASB issued guidance regarding business combinations for which the accounting is incomplete by the end of the reporting period in which the combination occurs, and during the measurement period have an adjustment to provisional amounts recognized. To simplify the accounting for adjustments made to provisional amounts recognized in a business combination, the amendments in this update eliminate the requirement to retrospectively account for those adjustments. The amendments in this update are effective for fiscal years beginning after December 15, 2015, including interim periods within those fiscal years. The amendments should be applied prospectively to adjustments to provisional amounts that occur after the effective date of this update, with earlier application permitted for financial statements that have not been issued. This standard is not expected to have a material impact on the Company's consolidated financial statements.

In November 2015, the FASB issued guidance to simplify the presentation of deferred income taxes, and requires that deferred tax liabilities and assets be classified as noncurrent in a classified statement of financial position. Current guidance requires an entity to separate deferred income tax liabilities and assets into current and noncurrent amounts in a classified statement of financial position. For public business entities, the amendments in this update are effective for financial statements issued for annual periods beginning after December 15, 2016, and interim periods within those annual periods. Earlier application is permitted for all entities as of the beginning of an interim or annual reporting period. The amendments may be applied either prospectively to all deferred tax liabilities and assets or retrospectively to all periods presented. The Company is evaluating the timing and method of applying this update.

In February 2016, the FASB issued guidance intended to improve financial reporting for leasing transactions with a lease term of more than 12 months. The new guidance will require organizations that lease assets to recognize on the balance sheet the assets and liabilities for the rights and obligations created by those leases. Consistent with current GAAP, the recognition, measurement, and presentation of expenses and cash flow arising from a lease by a lessee primarily will depend on its classification as a finance or operating lease. However, unlike current GAAP - which requires only capital leases to be recognized on the balance sheet, the new guidance will require both types of leases to be recognized on the balance sheet. The standard is effective for public companies for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2018. Early adoption is permitted. The new standard must be adopted using a modified retrospective transition,

and provides for certain practical expedients. Transition will require application of the new guidance at the beginning of the earliest comparative period presented. The Company is evaluating the impact of this guidance.

### 4. Supporting Financial Information

#### Accounts Receivable

		(in thousands)						
		March 31,	September 30,					
	Ref	2016	2015					
Billed receivables		\$ 2,289	\$ 2,498					
Unbilled receivables		1,065	788					
Total accounts receivable		3,354	3,286					
Less: Allowance for doubtful accounts	(a)	—	—					
Accounts receivable, net		\$ 3,354	\$ 3,286					

Ref (a): Accounts receivable are non-interest bearing, unsecured and carried at fair value, which is net of an allowance for doubtful accounts. We evaluate our receivables on a quarterly basis and determine whether an allowance is appropriate based on specific collection issues. Our allowance for doubtful accounts was zero at both March 31, 2016 and September 30, 2015.

# Accrued Payroll

		(in thousands)						
		Μ	arch 31,		Sep	otember 30,		
	Ref	2016				2015		
Accrued payroll related to billed receivables		\$	1,879		\$	2,259		
Accrued payroll related to unbilled accounts receivable		738 5		536				
Total accrued payroll		\$	2,617		\$	2,795		

#### Other Current Assets

		(in thousands)						
		Ma	rch 31,	Sept	ember 30,			
	Ref	2	2016	2015				
Prepaid insurance and benefits		\$	302	\$	156			
Other prepaid expenses			182		273			
Other current assets		\$	484	\$	429			

# Equipment and improvements, net

		(in thousands)						
		March 31,			Septer			
	Ref				2015			
Furniture and equipment		\$	202		\$	197		
Computer equipment			186			162		
Computer software			303			297		
Leasehold improvements			63			63		
Total fixed assets			754			719		
Less accumulated depreciation and amortization			(425)			(383)		
Equipment and improvements, net	(a)	\$	329		\$	336		

Ref (a): Equipment and improvements are stated at cost. Depreciation and amortization are provided using the straight-line method over the estimated useful asset lives (3 to 7) and the shorter of the initial lease term or estimated useful life for leasehold improvements. Maintenance and repair costs are expensed as incurred.

Accounts Payable, Accrued Expenses, and Other Current Liabilities

	(in thousands)						
		M	arch 31,	September 3			
	Ref		2016		2015		
Accounts payable		\$	979	\$	87		
Accrued benefits			991		267		
Accrued bonus and incentive compensation			164		858		
Accrued workers compensation insurance			923		945		
Other accrued expenses			756		694		
Accounts payable, accrued expenses, and other current liabilities		\$	3,813	\$	2,851		
		-	-,	-	,		

#### Other Income (Expense)

		(in thousands)				(in tho	usand	ls)
			Three Months Ended			Six Mon	ths E	nded
			March 31,			 Mar	ch 31	,
	Ref		2016		2015	2016		2015
Interest expense, net		\$		\$	(25)	\$ 	\$	(49)
Other expense, net	(a)		(127)		(626)	(702)		(638)
Total other income (expense), net		\$	(127)	\$	(651)	\$ (702)	\$	(687)

Ref (a): Current year primarily reflects non-operational expense related to DLH acquisition activities. Prior year primarily reflects a one-time charge related to settlement of the retroactive payment claim in March 2015.

#### 5. Liquidity

At March 31, 2016, the Company had cash and cash equivalents of approximately \$6.9 million, net working capital of approximately \$5.3 million, and an accumulated deficit of approximately \$(53) million. For the six months ended March 31, 2016, the Company realized operating income of approximately \$1.1 million and net income of approximately \$0.2 million, as compared to operating income and net income of approximately \$0.8 million and \$0.1 million, respectively, for the six months ended March 31, 2015.

The Company has a credit facility with a lending institution which provides a maximum amount of \$6 million. The current term of the credit facility expires on July 29, 2016 and thereafter shall automatically renew on each anniversary date thereof for subsequent twelve month terms unless terminated by either party. At March 31, 2016 the maximum availability under this loan facility was \$3 million, subject to eligible accounts receivable. The interest rate on both the Accounts Receivable and Unbilled Accounts portion of the loan was 4.0% at March 31, 2016, and September 30, 2015. At March 31, 2016, our unused loan availability was approximately \$2.5 million, comprised of a \$0.9 million letter of credit reserve and \$1.6 million of unused loan capacity. DLH required no borrowing on the credit facility during second quarter ended March 31, 2016.

Management believes that: (a) cash and cash equivalents of approximately \$6.9 million as of March 31, 2016; (b) the amount available under its line of credit that was in effect at March 31, 2016, and under its subsequent credit facility effective May 2, 2016 (which is limited to the amount of eligible assets); and (c) planned operating cash flow should be sufficient to support the Company's operations for twelve months from the date of these financial statements.

Refer to Subsequent Events Note 11 regarding the Company's acquisition of Danya International, LLC on May 3, 2016 and its Current Report on Form 8K filed with the SEC on May 6, 2016 reporting the financing and loan arrangements.

# 6. Significant Accounting Policies

# Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Significant estimates include valuation of goodwill, valuation allowances established against accounts receivable and deferred tax assets, measurement of loss development on workers' compensation claims, and the

valuation of derivative financial instruments associated with debt agreements. We evaluate these estimates and judgments on an ongoing basis and base our estimates on historical experience, current and expected future outcomes, third-party evaluations and various other assumptions that we believe are reasonable under the circumstances. The results of these estimates form the basis for making judgments about the carrying values of assets and liabilities as well as identifying and assessing the accounting treatment with respect to commitments and contingencies. We revise material accounting estimates if changes occur, such as more experience is acquired, additional information is obtained, or there is new information on which an estimate was or can be based. Actual results could differ from those estimates. In particular, a material reduction in the fair value of goodwill could have a material adverse effect on the Company's financial position and results of operations. We account for the effect of a change in accounting estimate during the period in which the change occurs.

#### **Revenue Recognition**

DLH's revenue is derived from professional and other specialized service offerings to US Government agencies through a variety of contracts, some of which are fixed-price in nature and/or sourced through Federal Supply Schedules administered by the General Services Administration ("GSA") at fixed unit rates or hourly arrangements. We generally operate as a prime contractor, but have also entered into contracts as a subcontractor. The recognition of revenue from fixed rates is based upon objective criteria that generally do not require significant estimates that may change over time. DLH recognizes and records revenue on government contracts when it is realized, or realizable, and earned. DLH considers these requirements met when: (a) persuasive evidence of an arrangement exists; (b) the services have been delivered to the customer; (c) the sales price is fixed or determinable and free of contingencies or significant uncertainties; and (d) collectibility is reasonably assured.

#### Goodwill

DLH continues to review its goodwill for possible impairment or loss of value at least annually or more frequently upon the occurrence of an event or when circumstances indicate that a reporting unit's carrying amount is greater than its fair value. At September 30, 2015, we performed a goodwill impairment evaluation. We performed both a qualitative and quantitative assessment of factors to determine whether it was necessary to perform the goodwill impairment test. Based on the results of the work performed, the Company has concluded that no impairment loss was warranted at September 30, 2015. For the six months ended March 31, 2016, the Company determined that no change in business conditions occurred which would have a material adverse effect on the valuation of goodwill.

Factors including non-renewal of a major contract or other substantial changes in business conditions could have a material adverse effect on the valuation of goodwill in future periods and the resulting charge could be material to future periods' results of operations. If an impairment write off of all the goodwill became necessary in future periods, a charge of up to \$8.6 million could be expensed in the consolidated statement of operations. All remaining goodwill is attributable to the DLH Solutions operating subsidiary.

#### Income Taxes

DLH accounts for income taxes in accordance with the liability method, whereby deferred tax assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. Deferred tax assets are reflected on the consolidated balance sheet when it is determined that it is more likely than not that the asset will be realized. This guidance also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some or all of the deferred tax asset will not be realized. We account for uncertain tax positions by recognizing the financial statement effects of a tax position only when, based upon the technical merits, it is "more-likely-than-not" that the position will be sustained upon examination. We had no uncertain tax positions at either March 31, 2016 and 2015. We recognized no interest and penalties as a component of income tax expense. In the fiscal quarters ended March 31, 2016 and 2015, we recognized no interest and no penalties related to income taxes.

The Company has adequate net operating loss carryforwards to offset against any taxable income in the current period. The Company has deferred tax assets before valuation allowance of \$12.0 million and \$12.1 million as of March 31, 2016 and September 30, 2015, respectively. We have recorded a valuation allowance of 1.8 million as of March 31, 2016 and September 30, 2015. Tax years open for examination are 2011 and forward.

Cash and Cash Equivalents

We consider all highly liquid investments with an original maturity of three months or less when purchased to be cash equivalents. We maintain cash balances at financial institutions that are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000. Deposits held with financial institutions may exceed the \$250,000 limit.

#### 7. Stock-based Compensation, Equity Grants, and Warrants

#### Stock-based compensation expense

All grants of equity represented in these financial statements for the period ended March 31, 2016, were made under the 2006 Long Term Incentive Plan. The 2006 plan expired on February 25, 2016, upon shareholders' approval of the 2016 Omnibus Equity Incentive Plan. No awards have been issued under the newly adopted 2016 Plan, and as of March 31, 2016, there were 1.0 million shares available for grant.

Options issued under the 2006 Plan were designated as either an incentive stock or a non-statutory stock option. No option was granted with a term of more than 10 years from the date of grant. Exercisability of option awards may depend on achievement of certain performance measures determined by the Compensation Committee of our Board. Shares issued upon option exercise are newly issued shares.

Stock-based compensation expense, shown in the table below, is recorded in general and administrative expenses included in our statement of operations:

		(in thousands)					(in the	ousand	s)
		Three Months Ended					Six Mon	ths Er	ided
	RefMarch 31,M			March 31,			Mar	rch 31,	
			2016		2015		2016		2015
DLH employees		\$	6	\$	72	\$	14	\$	169
Non-employee directors	(a)		4		—		328		177
Total stock option expense		\$	10	\$	72	\$	342	\$	346

Ref (a): Equity grants of restricted stock, in accordance with DLH compensation policy for non-employee directors. The shares granted in first quarter 2016 vested immediately, and stock expense of approximately \$304 thousand was recognized accordingly. For the six months ended March 31, 2016, non-employee directors stock expense includes approximately \$25 thousand related to prior year equity grants for which performance criteria was achieved in October 2015.

#### Unrecognized stock-based compensation expense

			s)				
			Six Mon	nths Ended			
			Mar	ch 31,			
	Ref		2016		2015		
Unrecognized expense for DLH employees	(a)	\$	30	\$	177		
Unrecognized expense for non-employee directors	(b)		71		125		
Total unrecognized expense		\$	101	\$	302		

Ref (a): Compensation expense for the portion of equity awards for which the requisite service has not been rendered is recognized as the requisite service is rendered. The compensation expense for that portion of awards has been based on the grant-date fair value of those awards as calculated for recognition purposes under applicable guidance.

Ref (b): Unrecognized stock expense related to prior years equity grants of restricted stock to non-employee directors, based on performance criteria, in accordance with DLH compensation policy for non-employee directors. The shares will vest and expense will be recorded upon future satisfaction of specified performance.

#### Stock option activity for the six months ended March 31, 2016

The aggregate intrinsic value in the table below represents the total pretax intrinsic value (i.e., the difference between the Company's closing stock price on the last trading day of the period and the exercise price, times the number of shares) that



would have been received by the option holders had all option holders exercised their in the money options on those dates. This amount will change based on the fair market value of the Company's stock.

			(in years)			
			Weighted			
			Weighted	Average	(in	thousands)
		(in thousands)	Average	Remaining	Ag	ggregate
		Number of	Exercise	Contractual	Intrinsic	
	Ref	Shares	Price	Term		Value
Options outstanding, September 30, 2015		2,324	\$1.40	6.81	\$	3,649
Granted						
Exercised	(a)	(100)	\$1.40			
Options outstanding, March 31, 2016		2,224	\$1.40	6.26	\$	5,711

Ref (a): Shares exercised by an executive officer in December 2015.

# Stock options shares outstanding, vested and unvested for the period ended

		(in thousands)				
		Number of Shares				
	-	March 31,				
	Ref	2016	2015			
Vested and exercisable		1,540	968			
Unvested	(a)	684	1,368			
Options outstanding		2,224	2,336			

Ref (a): Certain awards vest upon satisfaction of certain performance criteria.

#### 8. Fair Value of Financial Instruments

The Company has financial instruments, including accounts receivable, accounts payable, loan payable, notes payable, and accrued expense. Due to the short term nature of these instruments, DLH estimates that the fair value of all financial instruments at March 31, 2016 and September 30, 2015 does not differ materially from the aggregate carrying values of these financial instruments recorded in the accompanying consolidated balance sheets.

#### 9. Earnings Per Share

Basic earnings per share is calculated by dividing income available to common shareholders by the weighted average number of common shares outstanding and restricted stock grants that vested or are likely to vest during the period. Diluted earnings per share is calculated by dividing income available to common shareholders by the weighted average number of basic common shares outstanding, adjusted to reflect potentially dilutive securities. Diluted earnings per share is calculated using the treasury stock method.

	(in thousands)							
	Т	hree Mo	nths	Ended		Six Mont	ths E	nded
		Mar	ch 31	l,	March 31,			
	2	2016		2015		2016		2015
Numerator:								
Net income (loss)		337		(82)		221		52
Denominator:								
Denominator for basic net income per share - weighted-average outstanding shares		9,717		9,588		9,642		9,595
Effect of dilutive securities:								
Stock options and restricted stock		949				898		412
Denominator for diluted net income per share - weighted- average outstanding shares	1	0,666		9,588		10,540		10,007
Net income (loss) per share - basic	\$	0.04	\$	(0.01)	\$	0.02	\$	0.01
Net income (loss) per share - diluted	\$	0.03	\$	(0.01)	\$	0.02	\$	0.01

#### **10.** Commitments and Contingencies

#### Contractual Obligations

			Payments Due By Period							
Obligations		Less than			1-3		4-5	M	ore than 5	
(Amounts in thousands)	Total	1	Year		Years	J	Years	Years		
Loan Payable (1)	\$	\$		\$		\$				
Facility Leases (2)	2,224		202		551		275		1,196	
Equipment Leases (3)	117		94		23					
Total Obligations	\$ 2,341	\$	296	\$	574	\$	275	\$	1,196	

(1) Represents the amounts payable on our credit facility with a lending institution. As of March 31, 2016 there were no outstanding amounts.

(2) Represents amounts committed on facility lease agreements as of March 31, 2016.

(3) Represents amounts committed on leased equipment agreements as of March 31, 2016.

#### Workers Compensation

We accrue workers compensation expense based on claims submitted, applying actuarial loss development factors to estimate the costs incurred but not yet recorded. Our accrued liability for claims development for the periods ended March 31, 2016 and September 30, 2015 was \$0.92 million and 0.95 million, respectively.

# Legal Proceedings

The Company is not aware of any pending or threatened litigation that it believes is reasonably likely to have a material adverse effect on its results of operations, financial position or cash flows.

#### **11. Subsequent Events:**

#### Acquisition of Danya International, LLC

On May 3, 2016, the Company acquired 100% of the equity interests of Dayna International, LLC for a purchase price of \$38.75 million plus transaction expenses. The acquisition was financed through a combination of borrowings of \$30.0 million under the Company's senior credit facility described below, cash on hand of approximately \$5.0 million, shares of common stock issued to the Seller with a value of \$2.5 million, and \$2.5 million pursuant to a subordinated loan arrangement with the

Company's largest stockholder. After giving effect to the issuance of the shares of common stock issued to Seller at closing, Seller will beneficially own approximately 6.5% of the Company's outstanding shares.

The acquisition of Danya International is consistent with the Company's growth strategy, which calls for the development of new customers and service offerings both organically and through mergers and acquisitions. The Company will include the results of operations of Danya International in its financial statements for reporting periods commencing from the closing date forward.

The Company entered into a Loan Agreement (the "New Credit Agreement"), with Fifth Third Bank (the "Bank") to establish a new credit facility to provide partial financing for the acquisition of Danya in the form of up to \$35.0 million of new secured debt. The New Credit Agreement consists of (i) a secured revolving credit facility in an aggregate principal amount of up to \$10.0 million (the "Revolving Credit Facility") and (ii) a secured term loan with an aggregate principal amount of \$25.0 million (the "Term Loan" and together with the Revolving Credit Facility, the "Credit Facilities"). At closing, the Company received the entire amount of the \$25.0 million Term Loan and drew down \$5.0 million from the Revolving Credit Facility

The Term Loan matures on May 1, 2021 and the Revolving Credit Facility matures on May 1, 2018. The Term Loan and Revolving Credit Facility bear interest at the rate of LIBOR plus a margin of 3.0%. The Credit Facilities are secured by liens on substantially all of the assets of DLH and Danya. The principal of the Term Loan is payable in fifty-nine consecutive monthly installments of \$312,500 beginning in June 2016, and the balance is payable on the Term Loan maturity date.

Commencing with the fiscal year ending September 30, 2017, the Company will be required to remit to the Bank an amount of 75% of excess cash flow, as defined in the New Credit Agreement, to further reduce the outstanding principal of, and interest on, the Term Loan. The required excess cash flow payment will be reduced to 50% if the ratio of Funded Indebtedness to Adjusted EBITDA ratio is less than 2.5 to 1.0, but greater than or equal to 2.0 to 1.0. No excess cash flow payments are required if the ratio is below 2.0 to 1.0.

The New Credit Agreement contains customary covenants and events of default. The New Credit Agreement requires the Company to comply with certain financial covenants including (i) a minimum fixed charge coverage ratio of at least 1.35 to 1.0 commencing with the quarter ending June 30, 2016 and for all subsequent periods and (ii) a Funded Indebtedness to Adjusted EBITDA ratio not exceeding the ratio of 2.99 to 1.0 at closing and thereafter a ratio ranging from 3.5 to 1.0 for the period through September 30, 2016 to 2.5 to 1.0 for the period ending September 30, 2018.

In accordance with Accounting Standards Codification 805, Business Combinations, a public entity is required to disclose pro forma information for business combinations that are material on an individual or aggregate basis that occurred in the current reporting period or that occurred subsequent to the current reporting period and before the filing of the Company's financial statements, unless it is impracticable to do so. At the present time, management is completing its valuation of acquired assets and assumed liabilities, and expects that a majority of the purchase price will be allocated to intangible assets, including goodwill. In estimating the fair value of the acquired assets and assumed liabilities, the fair value estimates are based on, but not limited to, expected future revenue and cash flows, expected future growth rates, and estimated discount rates. All goodwill and intangible asset amortization related to the acquisition is expected to be deductible for income tax purposes.

#### ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward Looking and Cautionary Statements**

You should read the following discussion in conjunction with the Consolidated Financial Statements and the notes to those statements included elsewhere in this Quarterly Report on Form 10-Q, as well as our Annual Report on Form 10-K for the year ended September 30, 2015. This Quarterly Report on Form 10-Q contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. Certain statements contained in this Management's Discussion and Analysis are forward-looking statements that involve risks and uncertainties. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. The forward-looking statements are not historical facts, but rather are based on current expectations, estimates, assumptions and projections about our industry and business. Our actual results could differ materially from the results contemplated by these forward-looking statements due to a number of factors, including those discussed in other sections of this Quarterly Report on Form 10-Q and in our 2015 Annual Report on Form 10-K.

#### Strategic growth initiatives:

On May 3, 2016, we acquired Danya International, LLC ("Danya") for a purchase price of \$38.75 million. Danya provides technology-enabled program management, consulting, and digital communications solutions to federal government and other customers. We acquired Dayna, among other reasons, to expand our ability to provide complementary business services and offerings across government markets. The acquisition of Danya and related closing expenses was funded through a borrowing of \$30.0 million on our newly established term loan and revolving line of credit, a \$2.5 million subordinated loan from our largest shareholder, shares of our common stock with a value of \$2.5 million and approximately \$5.0 million of cash on hand. The consolidated financial statements include the accounts of DLH and its subsidiaries prior to this acquisition since the transaction was not completed until after the period covered by the financial statements included in this Quarterly Report on Form 10-Q.

This acquisition is in line with our strategic growth initiatives, and we intend to continue to review and position ourselves for other potential joint venture or strategic acquisition opportunities in the future as circumstances may warrant.

#### Market Expansion Initiatives:

DLH's strategic plan includes expanding into adjacent federal government service markets. By maximizing the quality and efficiency of our proven health services and solutions delivered to our federal customers, we plan to pursue and capture an increased share of federal services that focus on human health, wellbeing, pharmaceutical delivery, social, and environmental sciences.

DLH is proud of our skilled, lean and effective corporate and operational teams, with our resultant low overhead cost that we believe enables us to deliver cost effective, quality results, as well as competitive bids on new and recompete Federal proposals. We believe our further competitive advantages include:

**Enabling Technology.** DLH will continue to develop "enabling technology" to enhance our service offerings and solutions. We plan to continue to leverage our differentiation tools and technology to deliver efficient, high-value performance in partnership with and in support of customers, teams, and end-users. Current technology differentiators include:

DLH ePRAT® - a web-based, open-architecture, secure system to manage expert delivery and resourcing of the "continuum of care requirements" for military combatants, veterans, and retirees. Designed to meet HIPAA privacy rules, Commission on Accreditation of Rehabilitation Facilities (CARF), Federal Information Security Modernization Act (FISMA), and National Institute of Standards and Technology (NIST) requirements.

DLH SPOT-m<sup>®</sup> - a unique approach to integration of people, processes, and technology tools to measure, manage and optimize our performance at project or enterprise levels.

**Proven Quality.** DVA Consolidated Mail Order Pharmacy earned J.D. Powers highest overall satisfaction score among mail order pharmacies for the past 6 years. DLH is the exclusive provider of the CMOP's mission critical services to veterans.



**Teaming partner relationships.** DLH intends to continue to develop and expand our teaming partner relationships, in order to broaden our service offerings in the growing Federal health market, and to provide our customers with cost benefits and efficiencies through synergies with our partners.

**Continued organic growth.** Continue expansion through organic growth as a prime contractor by delivering quality services and cost effective solutions to our customers. Organic growth contributed to a 10.5% compound annual growth rate (CAGR) over the two most recent fiscal years, from \$53.5 million for fiscal year 2013 to \$65.3 million for fiscal 2015.

#### **Business Overview**

DLH serves clients throughout the United States as a healthcare services provider to the Federal Government in health, medical logistics and technical services. Subsequent to the second quarter financial period covered by this Quarterly Report on Form 10Q, DLH acquired privately held Danya International, a leading provider of technology-enabled program management, consulting, and digital communications solutions.

We believe this acquisition significantly enhances our capabilities and enables us to achieve multiple objectives of our growth plan. We expect to leverage our combined experience in mission-critical federal programs to focus on expanding within the federal health IT market. Danya's capabilities include managing, monitoring, and supporting large-scale healthcare and human services programs across the continuum of care and case management. Danya's monitoring and evaluation services to the Department of Health and Human Services are critical to ensuring that education, health, and social standards are being achieved to ensure school readiness for underprivileged children. DLH provides proven, cost effective, quality professional services and solutions within the growing Federal healthcare and medical logistics market. Our market focus is service members and veterans' requirements for telehealth, pharmaceuticals, behavioral healthcare, medication therapy management, process management, and healthcare delivery. DLH's flagship contracts support all seven of the DVA's Consolidated Mail Outpatient Pharmacy locations, fulfilling mission-critical services ensuring that our nation's veterans receive prescriptions in a timely and accurate manner. Consequently, we believe that Danya complements DLH's services with significant operational synergies that we expect will serve the existing customer base along with expanding the base to additional government agencies. Specifically, we believe Danya's public health expertise with the CDC and the U.S. Navy will enhance DLH's advancement into several key areas, including:

- Medication adherence and medication therapy management solutions;
- Telehealth research and service offerings to the Department of Defense and federal civilian agencies;
- Health IT and information systems solutions and services; and
- Case management system solutions and services.

Together, we believe the two companies are better positioned to execute on their respective programs and missions going forward, and are also able to leverage their combined capabilities to target larger opportunities that would have previously been unavailable to either company standalone.

DLH pre-acquisition legacy offerings have been segregated into two broad Federal markets: healthcare delivery solutions and medical logistics and technical solutions. Our services are provided to government agencies including the Department of Veteran Affairs, Defense Health Agency, Department of Interior, and others. The approximate percentage of revenue derived from DLH legacy services and solutions are shown in the following table:

	Six Months Ended				
	March 31,				
Federal Market Areas	2016	2015			
Healthcare delivery solutions	53%	52%			
Medical logistics & technical services	47%	48%			
Total	100%	100%			

#### **Healthcare Delivery Solutions**

Healthcare delivery solutions provides a broad continuum of care for our nation's servicemen/women and veterans in various settings and facilities. These include Military Treatment Facilities (MTFs), Medical Centers, Community-based Outpatient Clinics (CBOCs), and Pharmacy Distribution Centers (including VA Consolidated Mail-order Outpatient Pharmacy). We leverage our network of over 400 active clinicians and other healthcare workers throughout selected regions in the US, applying

differentiating tools, databases and technology (including e-PRAT® and SPOT-m®) to deliver these services. For over a decade, DLH Solutions has been serving the DVA and DoD in providing qualified medical and other professionals in a variety of positions. As more and more federal and DoD programs increase their performance-based requirements, DLH Solutions' workforce profile of medical talent and credentials will help it to compete and differentiate itself in the market place. Our healthcare and medical service new business pipeline adds important credentials strategically linked to diversifying and profitably growing our Healthcare Delivery Solutions business base. Professional services have included case management, health and injury assessment, critical care, medical/surgical, emergency room/trauma center, counseling, behavioral health and traumatic brain injury management, medical systems analysis, and medical logistics. While the DVA is its largest customer in this business unit, the Company has focused on leveraging that experience in adjacent healthcare markets within DoD and other federal agencies.

#### **Medical Logistics and Technical Services**

Medical logistics and technical services draws heavily upon our proven logistics expertise and processes. DLH resources possess expertise covering a wide range of logistics, readiness and project engineering. The experience of our project personnel is diverse from operational unit level to systems and program office experience. Our core competencies include supply chain management, lifecycle management of medical devices, analytics and decision support systems and research studies and services. In addition, we provide program and project management, systems engineering and applicable information technology services, integrated logistics support (including operational systems), and readiness assessments.

Through competitively awarded contracts and task orders (including its LOGWORLD contract) DLH has developed a strong portfolio of logistics processes, personnel and tools to help its clients achieve nationally recognized awards for customer satisfaction. While the DVA is its largest customer in this area, the Company has taken steps to expand in adjacent logistics markets within DoD and other federal agencies.

#### Forward Looking Business Trends

Our strategic business capture initiatives emphasize service members and veterans' requirements for telehealth services, behavioral healthcare, medication therapy management, health IT commodities, process management, clinical systems support, and healthcare delivery. We believe these business development priorities will position DLH to expand within top national priority programs and funded areas.

DLH is encouraged by recent bipartisan and Pentagon support for our strategic addressable markets within the DoD and Department of Veterans Affairs. The DVA FY 2014-2020 Strategic Plan includes the goal to enhance and develop trusted partnerships with the DoD and the private sector, among others. We believe that our operational efficiency and expertise is well-aligned with the DVA strategic goals to manage and improve operations to deliver seamless and integrated support.

Business trends that we believe relate to our current and future growth in the Federal health services market include:

#### Department of Veterans Affairs (DVA) health spending trends:

DLH continues to see critical need for expanded health care solutions within our sector of the Federal health market, largely focused on the needs of veterans and their families. Fiscal year 2016 is the seventh year in a row that the President has requested, and Congress has approved, a significant funding increase for DVA to meet the Nation's obligations to our Veterans. Moreover, DVA programs were exempt from the spending caps established under Federal government sequestration targets enacted in 2013.

The DVA operates the nation's largest integrated health care system, with more than 1,700 hospitals, clinics, community living centers, domiciliaries, readjustment counseling centers, and other facilities. The DVA anticipates that nearly 9.4 million Veterans will be enrolled in VA health care in the year 2016, and that their largest staff increase will be in medical care services. According to the DVA, the number of unique Veteran clients who use the VHA healthcare system is up almost 20% over 2009.

The DVA 2016 Budget and 2017 Advance Appropriations provisions fulfill President Obama's promise to provide America's veterans, their families, and survivors the care and benefits they have earned through their service, with bipartisan support from Congress. The DVA's 2016 budget of \$168.8 billion includes \$70.2 billion in discretionary resources and \$95.3 billion in mandatory funding. The discretionary funding represents an increase of \$5.2 billion, or 7.5 percent, over the 2015 enacted level, enabling the DVA to acquire resources necessary to increase Veteran access to benefits and services, sustain progress on the disability claims backlog and for ending Veteran homelessness. Year 2017 request includes Medical Care Advance

Appropriations of \$63.3 billion, which is \$3.3 billion (5.5%) above the 2016 budget level. Year 2017 also includes \$104.0 billion in mandatory funding as a first-time Advance Appropriations for Compensation and Pensions, Readjustment Benefits, and Insurance and Indemnities.

#### Federal spending increases in years 2016 and 2017:

On November 2, 2015, President Barack Obama signed into law a bipartisan budget bill that sets federal spending through fiscal years 2016 and 2017, and eases strict caps on spending by providing an additional \$80 billion. Appropriation of the Fiscal 2016 federal budget was passed into law on December 18, 2015. The plan lifts caps on the appropriated spending passed by Congress each year by \$50 billion in 2016 and \$30 billion in 2017, evenly divided between defense and domestic programs. The law also increases the Pentagon's war fund by \$32 billion over the next two years, evenly split between the Defense and State departments. These measures will provide stability and growth in the Federal contracting market, in general.

#### Department of Health and Human Services (HHS) spending trends:

HHS is the principal federal department charged with protecting the health of all Americans and providing essential human services. HHS budget authority has continued to grow during the recent tight federal budget environment, having increased from \$0.96 trillion in fiscal 2014 to \$1.09 trillion for fiscal 2016. According to HHS projections, national health insurance spending is expected to reach \$5.43 trillion and comprise 19.6% of Gross Domestic Product (GDP) by 2024. The Federal health expenditure projections are expected to reach \$1.75 trillion by 2024, growing at a 5.1% compound annual growth rate (CAGR) from an estimated \$1.02 trillion in 2014.

#### Telehealth trends:

Telehealth is a growing and relevant market for health service providers and patients. Telehealth is a mode of delivering health care utilizing information and communication technologies to enable the diagnosis, consultation, treatment, and care management of patients by health care providers. Telehealth technologies can transform health care delivery by improving access to quality care by removing traditional barriers to health care delivery such as distance, mobility, and time constraints.

#### Prescription drugs spending:

The U.S. Department of Health & Human Services National Health Expenditures Projections for 2014-2024 indicate that prescription drug spending growth is projected to average 6.3 percent annual growth from 2015 through 2024 due to improving economic conditions, changes in benefit management designed to encourage better drug adherence for people with chronic health conditions, and anticipated changing clinical guidelines designed to encourage drug therapies at earlier stages of treatment.

#### Large defense companies divesting from Federal services market:

Large government contractors have begun divesting from the Federal services market and increasing their focus and consolidation on advanced military products, which typically generate much higher margins than services. This trend may open up increased opportunities for smaller Federal service providers such as DLH.

#### Continued focus on small business participation in Federal contracting:

The Federal government has an overall goal of 23% of prime contracts flowing to small business contractors, with a means of achieving these goals through the structuring of set-asides in Federal agencies requests for proposal. As a part of our growth plan, DLH may elect to team in support of these small businesses for specific pursuits that align with our strategic roadmap.

#### Results of Operations for the three months ended March 31, 2016 and 2015

The following table summarizes, for the periods indicated, consolidated statements of income data expressed in dollars in thousands except for per share amounts, and as a percentage of revenue:

		 Change in				
Consolidated Statement of Income:	 March	31, 2016	 Marcl	h 31, 2015	 \$	% of Rev
Revenue	\$ 16,934	100.0 %	\$ 15,893	100.0 %	\$ 1,041	— %
Direct expenses	13,710	81.0 %	13,163	82.8 %	547	(1.8)%
Gross margin	3,224	19.0 %	2,730	17.2 %	494	1.8 %
General and administrative expenses	2,513	14.8 %	2,197	13.8 %	316	1.0 %
Depreciation and amortization	22	0.1 %	18	0.1 %	4	—%
Income from operations	 689	4.1 %	 515	3.2 %	 174	0.9 %
Other income (expense), net	(127)	(0.7)%	(651)	(4.1)%	524	3.4 %
Income (loss) before income taxes	 562	3.3 %	 (136)	(0.9)%	 698	4.2 %
Income tax expense(benefit)	225	1.3 %	(54)	(0.3)%	279	1.6 %
Net income (loss)	\$ 337	2.0 %	\$ (82)	(0.5)%	\$ 419	2.5 %
Net income (loss) per share - basic	\$ 0.04		\$ (0.01)		\$ 0.05	
Net income (loss) per share - diluted	\$ 0.03		\$ (0.01)		\$ 0.04	

#### Revenues

Revenue for the three months ended March 31, 2016 was \$16.9 million, an increase of \$1.0 million or 6.6% over prior year quarter. The increase in revenue is due primarily to expansion on existing contracts vehicles resulting from program management and customer satisfaction with our services.

#### **Direct Expenses**

Direct expenses are generally comprised of direct labor (including benefits), taxes and insurance, workers compensation expense, subcontract cost, and other direct costs. Direct expenses for the three months ended March 31, 2016 were \$13.7 million, an increase of approximately \$0.5 million, or 4.2% over prior year quarter on higher revenue. As a percentage of revenue, direct expenses decreased by approximately (1.8)% with the improvement attributable to program performance and cost management.

# **Gross Margin**

For the three months ended March 31, 2016, gross margin was approximately \$3.2 million, an increase of approximately \$0.5 million or 18.1% over prior year quarter on higher revenue and improved performance on contracts. As a percentage of revenue, second quarter gross margin rate of 19.0% increased by 1.8% over prior year quarter. Favorable gross margin results are due principally to increased contribution from more complex contracts, and effective assignment of staff to deliver strong contract performance, with emphasis on improving productivity through application of our DLH differentiators ePRAT® and DLH SPOT-m®, as discussed earlier in this section. We continue to focus on internal measures to control costs and improve our gross margin.

# **General and Administrative Expenses**

General and administrative ("G&A") expenses primarily relate to functions such as operations overhead, corporate management, legal, finance, accounting, contracts administration, human resources, management information systems, and business development. For the three months ended March 31, 2016, G&A expenses were approximately \$2.5 million, an increase of approximately \$0.3 million or 14.4% over the prior year quarter. As a percentage of revenue, G&A expenses were approximately 14.8%, an increase of approximately 1.0% over the prior year quarter. The increase in expenses was due principally to additional program and operational resources to manage and grow our business volume, and increased business development resources to pursue and capture new business opportunities.

#### **Depreciation and Amortization**

As a professional services organization, DLH has not required significant expenditures on capital equipment and other fixed assets.

#### **Income from Operations**

Income from operations three months ended March 31, 2016 was approximately \$0.7 million, an increase of approximately \$0.2 million or 33.8% over the prior year quarter. The improvement is due to increased gross margin of approximately \$0.5 million, partially offset by \$0.3 million expenses as described in the preceding paragraphs.

#### Other Expense, net

Other expense, net, for the current fiscal year includes non-operational expenses related to the acquisition of Danya International that closed on May 3, 2016. Prior year other expense, net, included interest expense and a one-time charge related to settlement of the retroactive payment claim in March 2015. For the three months ended March 31, 2016, other expense, net, was approximately \$(0.1) million, a reduction of approximately \$0.5 million over the prior year period which included the retroactive payment claim settlement.

#### Income (Loss) before Income Taxes

For the three months ended March 31, 2016, income before taxes was approximately \$0.6 million, attributable to \$0.7 million income from operations, partially offset by \$(0.1) million other expense as described in the preceding paragraph. This represents an improvement of approximately \$0.7 million over the prior year quarter, which was impacted by the March 2015 settlement of the retroactive payment claim.

#### **Income Tax Expense**

For the three months ended March 31, 2016, DLH recorded a \$0.2 million provision for taxes on net income, compared to a tax (benefit) of \$(0.1) million in the prior year quarter, resulting in increased tax expense of approximately \$0.3 million in the current year quarter.

#### Net Income

Net income for the three months ended March 31, 2016 was approximately \$0.3 million, or \$0.04 per basic share and \$0.03 per diluted share, compared to net loss of \$(0.1) million, or \$(0.01) per basic and diluted share, in the prior year quarter. Net income improvement of approximately \$0.4 million, or \$0.05 per basic share and \$0.04 per diluted share, was due principally to \$0.2 million increased income from operations, a \$0.5 million reduction in non-operational other expense, partially offset by a \$0.3 million increase in provision for taxes.

#### Results of Operations for the six months ended March 31, 2016 and 2015

The following table summarizes, for the periods indicated, consolidated statements of income data expressed in dollars in thousands except for per share amounts, and as a percentage of revenue:

Six Months Ended								Change in			
March 31, 2016				March	31, 2015		\$	% of Rev			
\$	33,493	100.0 %	\$	31,575	100.0 %	\$	1,918	%			
	27,352	81.7 %		26,312	83.3 %		1,040	(1.6)%			
	6,141	18.3 %		5,263	16.7 %		878	1.6 %			
	5,028	15.0 %		4,448	14.1 %		580	0.9 %			
	42	0.1 %		41	0.1 %		1	— %			
	1,071	3.2 %		774	2.5 %		297	0.7 %			
	(702)	(2.1)%		(687)	(2.2)%		(15)	0.1 %			
	369	1.1 %		87	0.3 %		282	0.8 %			
	148	0.4 %		35	0.1 %		113	0.3 %			
\$	221	0.7 %	\$	52	0.2 %	\$	169	0.5 %			
\$	0.02		\$	0.01		\$	0.01				
\$	0.02		\$	0.01		\$	0.01				
	\$ \$	\$ 33,493 27,352 6,141 5,028 42 1,071 (702) 369 148 \$ 221 \$ 0.02	\$ 33,493       100.0 %         27,352       81.7 %         6,141       18.3 %         5,028       15.0 %         42       0.1 %         1,071       3.2 %         (702)       (2.1)%         369       1.1 %         148       0.4 %         \$ 221       0.7 %	\$ 33,493       100.0 %       \$         27,352       81.7 %       -         6,141       18.3 %       -         5,028       15.0 %       -         42       0.1 %       -         1,071       3.2 %       -         (702)       (2.1)%       -         148       0.4 %       -         \$ 221       0.7 %       \$         \$ 0.02       \$       -	\$ 33,493       100.0 %       \$ 31,575         27,352       81.7 %       26,312         6,141       18.3 %       5,263         5,028       15.0 %       4,448         42       0.1 %       41         1,071       3.2 %       774         (702)       (2.1)%       (687)         148       0.4 %       35         \$ 221       0.7 %       52         \$ 0.02       \$ 0.01	\$ 33,493       100.0 %       \$ 31,575       100.0 %         27,352       81.7 %       26,312       83.3 %         6,141       18.3 %       5,263       16.7 %         5,028       15.0 %       4,448       14.1 %         42       0.1 %       41       0.1 %         1,071       3.2 %       774       2.5 %         (702)       (2.1)%       (687)       (2.2)%         369       1.1 %       87       0.3 %         148       0.4 %       35       0.1 %         \$ 221       0.7 %       \$ 52       0.2 %	\$ 33,493       100.0 %       \$ 31,575       100.0 %       \$         27,352       81.7 %       26,312       83.3 %	\$ 33,493       100.0 %       \$ 31,575       100.0 %       \$ 1,918         27,352       81.7 %       26,312       83.3 %       1,040         6,141       18.3 %       5,263       16.7 %       878         5,028       15.0 %       4,448       14.1 %       580         42       0.1 %       41       0.1 %       1         1,071       3.2 %       774       2.5 %       297         (702)       (2.1)%       (687)       (2.2)%       (15)         369       1.1 %       87       0.3 %       282         148       0.4 %       35       0.1 %       113         \$ 221       0.7 %       \$ 52       0.2 %       \$ 169         \$ 0.02       \$ 0.01       \$ 0.01       \$ 0.01			

#### Revenues

Revenue for the six months ended March 31, 2016 was \$33.5 million, an increase of \$1.9 million or 6.1% over prior year period. The increase in revenue is due primarily to expansion on existing contracts vehicles resulting from program management and customer satisfaction with our services.

#### **Direct Expenses**

Direct expenses are generally comprised of direct labor (including benefits), taxes and insurance, workers compensation expense, subcontract cost, and other direct costs. Direct expenses for the six months ended March 31, 2016 were \$27.4 million, an increase of \$1.0 million, or 4.0% over prior year on higher revenue. As a percentage of revenue, direct expenses were 81.7%, a favorable reduction of (1.6)% attributable to program performance and cost management.

#### **Gross Margin**

Gross margin for the six months ended March 31, 2016 was approximately \$6.1 million, an increase of \$0.9 million, or 16.7%, over prior year period. As a percentage of revenue, our gross margin rate of 18.3% increased by 1.6% over the prior year six-month period. Favorable gross margin results are due principally to increased contribution from more complex contracts, and effective assignment of staff to deliver strong contract performance, with emphasis on improving productivity through application of our DLH differentiators ePRAT® and DLH SPOT-m®, as discussed earlier in this section. We continue to focus on internal measures to control costs and improve our gross margin.

# **General and Administrative Expenses**

General and administrative ("G&A") expenses primarily relate to functions such as operations overhead, corporate management, legal, finance, accounting, contracts administration, human resources, management information systems, and business development. G&A expenses for the six months ended March 31, 2016 were approximately \$5.0 million, an increase of \$0.6 million over prior year period. As a percent of revenue, G&A expenses were 15.0%, an increase of approximately 0.9% over prior year period. The increase in expenses was due principally to additional program and operational resources to manage and grow our business volume, and increased business development resources to pursue and capture new business opportunities.

#### **Depreciation and Amortization**

As a professional services organization, DLH has not required significant expenditures on capital equipment and other fixed assets.



#### **Income from Operations**

Income from operations for the six months ended March 31, 2016 was approximately \$1.1 million, an increase of approximately \$0.3 million over the prior year period due to improved gross margin of \$0.9 million, partially offset by \$0.6 million increased G&A expenses as described above.

#### Other Income (Expense), net

Other expense, net, for the current year six-months period includes non-operational advisory services, financial analysis, and legal support related to the acquisition of Danya International that closed on May 3, 2016. Prior year other expense, net, included interest expense and a one-time charge related to settlement of the retroactive payment claim in March 2015. For the six months ended March 31, 2016, other expense, net, was approximately \$(0.7) million, nearly even with the prior year period which included settlement of the retroactive payment claim.

#### **Income before Income Taxes**

For the six months ended March 31, 2016, income before taxes was approximately \$0.4 million, an improvement of approximately \$0.3 million over the prior year period attributable to increased income from operations.

#### **Income Tax Expense**

For the six months ended March 31, 2016, DLH recorded a \$0.1 million provision for tax expense, an increase of approximately \$0.1 million over the prior year period due to achieving higher pretax income.

#### Net Income

Net income for the six months ended March 31, 2016 was approximately \$0.2 million, or \$0.02 per basic share and diluted share, compared to prior year period net income of \$0.1 million, or \$0.01 per basic and diluted share. The improvement of approximately \$0.2 million, or \$0.01 per basic and diluted share, was due principally to \$0.3 million increased income from operations, partially offset by an increased tax provision of \$0.1 million on higher income.

#### **Non-GAAP Financial Measures**

On a non-GAAP basis, Earnings Before Interest Tax Depreciation and Amortization ("EBITDA") adjusted for other items ("Adjusted EBITDA") for the three months ended March 31, 2016 was approximately \$0.7 million, an improvement of approximately \$0.1 million, or 19.2% over the prior year three-month period. Growth is attributable to increased revenue and gross margin as previously described. Diluted earnings per share on adjusted EBITDA was \$0.07 per share compared to \$0.06 per share in the prior year three-month period.

Adjusted EBITDA for the six months ended March 31, 2016 was approximately \$1.5 million, an improvement of approximately \$0.3 million, or 25.3% over the prior year period. This increase is due principally to increased revenue and gross margin as described in the preceding paragraphs. Diluted earnings per share on adjusted EBITDA was \$0.14 per share compared to \$0.12 per share in the prior year six-month period.

We use Earnings Before Interest Tax Depreciation and Amortization ("EBITDA") adjusted for other items ("Adjusted EBITDA") and "Fully-diluted EPS on adjusted EBITDA" as supplemental non-GAAP measures of our performance. We define Adjusted EBITDA as net income/(loss) adjusted to exclude (i) interest and other expenses, including acquisition expenses, net, (ii) provision for or benefit from income taxes, if any, (iii) depreciation and amortization, and (iv) G&A expenses — equity grants. We compute EPS on adjusted EBITDA using fully diluted shares outstanding as computed for GAAP.

We exclude the following items in deriving Adjusted EBITDA:

Acquisition expenses are excluded in the current year period. Settlement of the retroactive payment claim, which is non-recurring, is excluded from the
prior year period. These expenditures do not relate to the ongoing operation of the existing business base, and they tend to vary significantly based on the
timing of proposed transactions. We believe that segregating and excluding these expenses allow for improved comparability of results from period to
period.

• Equity compensation is excluded because it is non-cash in nature. We believe that excluding this expense allows for improved comparability of results from period to period.

These non-GAAP measures of our performance are used by management to conduct and evaluate its business during its regular review of operating results for the periods presented. Management and the Company's Board utilize these non-GAAP measures to make decisions about the use of the Company's resources, analyze performance between periods, develop internal projections and measure management performance. We believe that these non-GAAP measures are useful to investors in evaluating the Company's ongoing operating and financial results and understanding how such results compare with the Company's historical performance. By providing these non-GAAP measures as a supplement to GAAP information, we believe we are enhancing investors' understanding of our business and our results of operations.

#### Reconciliation of GAAP net income and EPS to adjusted EBITDA and EPS on adjusted EBITDA:

	Three Months Ended							Six Months Ended						
	March 31,					-	March 31,							
		2016		2015	(	Change			2016	2015		Change		
Net income (loss)	\$	337	\$	(82)	\$	419		\$	221	\$	52	\$	169	
(i) Interest and other (income) expense (net):														
(i)(a) Interest and other expense		—		651		(651)			—		687		(687)	
(i)(b) Acquisition expenses		127				127			702		—		702	
(ii) Provision (benefit) for taxes		225		(54)		279			148		35		113	
(iii) Depreciation and amortization		22		18		4			42		41		1	
(iv) G&A expenses - equity grants		10		72		(62)			342		346		(4)	
Adjusted EBITDA	\$	721	\$	605	\$	116		\$	1,455	\$	1,161	\$	294	
Weighted-average outstanding shares fully diluted		10,666		9,588		1,078			10,540		10,007		533	
Fully diluted EPS on GAAP net income	\$	0.03	\$	(0.01)	\$	0.04		\$	0.02	\$	0.01	\$	0.01	
Adjustments to derive adjusted EBITDA EPS:														
(i) Interest and other expense, net:														
(i)(a) Interest and other expense				0.07		(0.07)			_		0.07		(0.07)	
(i)(b) Acquisition expenses		0.01				0.01			0.07		_		0.07	
(ii) Provision for income taxes		0.02		(0.01)		0.03			0.01		—		0.01	
(iii) Depreciation and amortization				—		—					—		—	
(iv) G&A expenses — equity grants				0.01		(0.01)			0.03		0.04		(0.01)	
Diluted EPS on Adjusted EBITDA	\$	0.07	\$	0.06	\$	0.01		\$	0.14	\$	0.12	\$	0.02	

Totals may not add due to rounding

#### Liquidity and Capital Resources

Presently, the Company derives all of its revenue from agencies of the federal government. A major customer is defined as a customer from whom the Company derives at least 10% of its revenues. In each of the fiscal quarters ended March 31, 2016 and 2015, revenue from the U.S. Government accounted, either directly or indirectly, for 100% of the Company's total revenue. Within the U.S. Government, our largest customer continues to be the Department of Veterans Affairs (DVA), at 96% of revenue for the six months ended March 31, 2016 and 2015.

DLH remains dependent upon the continuation of its relationship with the DVA. As of March 31, 2016, awards from the DVA have anticipated periods of performance ranging from approximately one to up to three years. Our existing DVA Consolidated Mail Order Pharmacy Healthcare contract began in November, 2011 and is anticipated to run through October 2016, though these terms may be extended or bridged to allow for a competitive procurement event. The contract is expected to recompete for another five-year term beginning in November 2016, and DLH intends to aggressively pursue the renewal contract. Our existing DVA Consolidated Mail Order Pharmacy Medical Logistics contract began in December 2013, with an anticipated five-year period of performance ending in November 2018. These agreements are subject to the Federal Acquisition Regulations, and there can be no assurance as to the actual amount of services that the Company will ultimately provide to the

DVA under these awards. The Company's results of operations, cash flows and financial condition would be materially adversely affected in the event that we were unable to continue our relationships with the DVA.

#### Cash position at March 31, 2016

For the six months ended March 31, 2016, the Company generated operating income of \$1.1 million and net income of approximately \$0.2 million.

Our cash position continued to improve during the six months ended March 31, 2016. Selected sources and uses of cash are shown in the table below, (amounts in millions):

		Six Months Ended
	Ref	03/31/16
Cash and cash equivalents	(a)	\$6.9
Borrowing on line of credit	(b)	\$0.0
Line of credit availability	(C)	\$2.5
Adjusted EBITDA	(d)	\$1.5
Cash flows from operating activities	(e)	\$1.5
Cash flows used in investing and financing activities	(f)	\$(0.1)
Working capital (current assets minus current liabilities)	(g)	\$5.3

Ref (a): At March 31, 2016, the Company had cash deposits on hand of approximately \$6.9 million. Subsequent to the end of the fiscal quarter ended March 31, 2016, the Company completed its acquisition of Danya International, LLC and used approximately \$5.0 million of available cash towards the purchase price and closing-related transaction expenses.

Ref (b): The Company had no borrowing on our line of credit during the second quarter ended March 31, 2016.

Ref (c): At March 31, 2016, our available loan reserves were approximately \$2.5 million, comprised of approximately \$0.9 million in stand by letter of credit reserve and \$1.6 million of unused loan capacity.

Ref (d): Adjusted EBITDA of approximately \$1.5 million represents income from operations before reductions for non-cash operating expenses and depreciation.

Ref (e): Cash flows from operating activities increased approximately \$1.5 million for the six months ended March 31, 2016 due principally to adjusted EBITDA results.

Ref (f): Cash flows used in investing and financing activities were minimal for the six months ended March 31, 2016.

Ref (g): We had approximately \$5.3 million in working capital surplus, an improvement of approximately \$0.7 million for the six months ended March 31, 2016. This was due principally to generating \$1.5 million from profitable cash operations, as shown in our Adjusted EBITDA table above, offset by non-operational other expense of \$(0.7) million as described earlier in this section.

#### Sources of cash and cash equivalents

As of March 31, 2016, the Company's immediate sources of liquidity include cash and cash equivalents, accounts receivable, and access to its asset-based credit facility with Presidential Financial Corporation. This credit facility provided us with access of up to \$3 million with the ability for it to increase to \$6 million, subject to certain conditions. The Company's present operating liabilities are largely predictable and consist of vendor and payroll related obligations. The Company's operations may require working capital to fund the future growth of its business model with expanded business development efforts, and planned capital expenditures to support a larger customer base. As described in loan and financing topics below, this credit facility was terminated in May 2016 in conjunction with the Company's recent acquisition and new financing arrangements, including its new revolving credit facility with Fifth Third Bank.



#### Management's assessment of cash and cash equivalents at March 31, 2016

Management believes that: (a) cash and cash equivalents of approximately \$6.9 million as of March 31, 2016; (b) the amount available under its line of credit that was in effect at March 31, 2016, and under its subsequent credit facility effective May 2, 2016 (which is limited to the amount of eligible assets); and (c) planned operating cash flow should be sufficient to support the Company's operations for twelve months from the date of these financial statements.

#### Loan Facility

On July 29, 2010, DLH Solutions entered into a Loan and Security Agreement (the "Loan Agreement"), as amended, with Presidential Financial Corporation (the "Lender"). For the period ended March 31, 2016, the maximum availability under this loan facility was \$3.0 million (the "Sublimit"), subject to eligible accounts receivable, excluding retroactive billings. In addition, the Loan Agreement permits letters of credit to be issued under the overall credit facility, subject to availability provided by eligible billed and unbilled accounts receivable. On March 18, 2016, DLH entered into an Amendment that reduced the Irrevocable Standby Letter of Credit to \$925 thousand. At March 31, 2016, our loan availability was approximately \$2.5 million, comprised of approximately \$0.9 million on a letter of credit reserve and \$1.6 million of unused loan capacity. As of March 31, 2016, there was no outstanding loan balance.

This credit facility and loan agreement was terminated on May 3, 2016, and replaced with financing and lending arrangements in conjunction with our May 3, 2016 acquisition of Danya International, LLC pursuant to which we borrowed \$30.0 million from a secured term loan and revolving credit facility with Fifth Third Bank and \$2.5 million in subordinated debt. Refer to Subsequent Events Note 11 for additional details regarding the acquisition and new financing arrangements entered into by the Company.

#### Financing and Loan Agreement related to Acquisition of Danya International, LLC on May 3, 2016

On May 2, 2016, the Company entered into a Loan Agreement (the "New Credit Agreement"), with Fifth Third Bank (the "Bank") to establish a new credit facility to provide partial financing for the acquisition of Danya International, LLC in the form of up to \$35.0 million of new secured debt. The New Credit Agreement consists of:

(i) a secured revolving credit facility in an aggregate principal amount of up to \$10.0 million (the "Revolving Credit Facility") and

(ii) a secured term loan with an aggregate principal amount of \$25.0 million (the "Term Loan").

The Term Loan matures on May 1, 2021 and the Revolving Credit Facility matures on May 1, 2018.

The Term Loan and Revolving Credit Facility bear interest at the rate of LIBOR plus a margin of 3.0% and the loans are secured by liens on substantially all of the assets of DLH, Danya and DLH's other subsidiaries.

At closing, the Company received the entire amount of the \$25.0 million Term Loan and drew down \$5.0 million from the Revolving Credit Facility.

In addition, on May 2, 2016, the Company entered into a Note Purchase Agreement with Wynnefield Partners Small Cap Value L.P., Wynnefield Partners Small Cap Value I L.P., and Wynnefield Small Cap Value Offshore Fund, Ltd. (collectively, the "Subordinated Lenders") pursuant to which the Company obtained financing in an aggregate amount of \$2.5 million (the "Subordinated Loan") and used such funds towards the purchase price of the acquisition. The Subordinated Lenders are entities affiliated with Wynnefield Capital, Inc., which beneficially owned, through various related entities and funds, approximately 45% of the Company's Common Stock based on the outstanding number of shares of Common Stock immediately prior to the closing of the acquisition.

The Company issued the Subordinated Lenders subordinated notes in the aggregate principal amount of \$2.5 million, which bear interest at the rate of 4.0% per annum and mature on the earlier of the 66-month anniversary of issuance or the completion by the Company of an equity financing transaction, including a rights offering, resulting in at least \$2.5 million of gross proceeds. In partial consideration for the Subordinated Loan, the Company issued the Subordinated Lenders warrants to purchase an aggregate of 53,619 shares of common stock, representing 8.0% of the principal amount of the Subordinated Loan, which are exercisable for a five year period at an exercise price of \$3.73 per share.

#### **Contractual Obligations**

Our outstanding contractual obligations are described in Note 10 to the Consolidated Financial Statements contained in this Quarterly Report on Form 10-Q.

#### **Off-Balance Sheet Arrangements**

The Company did not have any off-balance sheet arrangements subsequent to, or upon the filing of our consolidated financial statements in our Annual Report as defined under SEC rules.

#### **Effects of Inflation**

Inflation and changing prices have not had a material effect on DLH's net revenues and results of operations, as DLH has been able to modify its prices and cost structure to respond to inflation and changing prices.

#### Significant Accounting Policies and Use of Estimates

Our consolidated financial statements and accompanying notes are prepared in accordance with accounting principles generally accepted in the United States of America. Preparation of our financial statements requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities, revenues, expenses, and the related disclosure of contingent liabilities. These assumptions, estimates and judgments are based on historical experience and assumptions that are believed to be reasonable at the time. Actual results could differ from such estimates. Critical policies and practices are important to the portrayal of a company's financial condition and results of operations, and may require management's subjective judgments about the effects of matters that are uncertain. See the information under Note 6 "Significant Accounting Policies" to the consolidated financial statements in DLH's Annual Report on Form 10-K for the year ended September 30, 2015, as well as the discussion under the caption "Critical Accounting Policies and Estimates" beginning on page 29 therein for a discussion of our critical accounting policies and estimates. DLH senior management has reviewed these critical accounting policies and related disclosures and determined that there were no significant changes in our critical accounting policies in the six months ended March 2016. Also, there were no significant changes in our estimates associated with those policies.

#### New Accounting Pronouncements

A discussion of recently issued accounting pronouncements is described in Note 3 in the Notes to Consolidated Financial Statements elsewhere in this Quarterly Report, and we incorporate such discussion by reference.

### ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

DLH does not undertake trading practices in securities or other financial instruments and therefore does not have any material exposure to interest rate risk, foreign currency exchange rate risk, commodity price risk or other similar risks, which might otherwise result from such practices. DLH is not materially subject to fluctuations in foreign exchange rates, commodity prices or other market rates or prices from market sensitive instruments. DLH believes it does not have a material interest rate risk with respect to our prior workers' compensation programs, for which funds were deposited into trust for possible future payments of claims. DLH does not believe the level of exposure to interest rate fluctuations on its debt instruments is material given the amount of debt subject to variable interest rates and the prime rate interest rate floors of at least 3.25% applied by the Lender under its credit facility in existence as of March 31, 2016.

# ITEM 4: CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

Our CEO and President and Chief Financial Officer, after evaluating the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) or 15d-15(e) under the Exchange Act) as of the end of the period covered by this report, has concluded that, based on the evaluation of these controls and procedures, our disclosure controls and procedures were effective at the reasonable assurance level to ensure that information required to be disclosed by us in the reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the SEC's rules and forms and that such information is accumulated and communicated to our management, including our CEO and President and Chief Financial Officer, to allow timely decisions regarding required disclosure.

Our management, including our CEO and President and Chief Financial Officer, does not expect that our disclosure controls and procedures or our internal controls will prevent all errors and all fraud. A control system, no matter how well conceived

and operated, can provide only reasonable, not absolute, assurance that the objectives of the control system are met. Further, the design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected. Our management, however, believes our disclosure controls and procedures are in fact effective to provide reasonable assurance that the objectives of the control system are met.

#### **Changes in Internal Controls**

There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the Company's fiscal quarter ended March 31, 2016, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

# Part II — OTHER INFORMATION

# ITEM 1: LEGAL PROCEEDINGS

As a commercial enterprise and employer, the Company is subject to various claims and legal actions in the ordinary course of business. These matters can include professional liability, employment-relations issues, workers' compensation, tax, payroll and employee-related matters, other commercial disputes arising in the course of its business, and inquiries and investigations by governmental agencies regarding our employment practices or other matters. The Company is not aware of any pending or threatened litigation that it believes is reasonably likely to have a material adverse effect on its results of operations, financial position or cash flows.

# ITEM 1A: RISK FACTORS

Our operating results and financial condition have varied in the past and may in the future vary significantly depending on a number of factors. In addition to the other information set forth in this report, you should carefully consider the factors discussed in the "Risk Factors" section in our Annual Report on Form 10-K for the year ended September 30, 2015 and in our other reports filed with the SEC for a discussion of the risks associated with our business, financial condition and results of operations. These factors, among others, could have a material adverse effect upon our business, results of operations, financial condition or liquidity and cause our actual results to differ materially from those contained in statements made in this report and presented elsewhere by management from time to time. The risks identified by DLH in its reports are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently believe are immaterial also may materially adversely affect our business, results of operations, financial condition or liquidity. Except as set forth below, we believe there have been no material changes in our risk factors from those disclosed in our Annual Report on Form 10-K for the fiscal year ended September 30, 2015.

# We have incurred significant debt in connection with our recent acquisition and we must make the scheduled principal and interest payments on the facility and maintain compliance with other debt covenants.

On May 2, 2016, we entered into a Loan Agreement (the "Loan Agreement") with Fifth Third Bank (the "Bank") under which the Bank agreed to provide (i) a \$25.0 million senior secured term loan (the "Term Loan") with a five year maturity date and (ii) a two (2) year revolving loan facility in an aggregate amount of up to \$10.0 million (the "Revolving Loan Facility" and together with the "Term Loan", the "Loan Agreement"). Upon closing of this financing, we received the full \$25.0 million of proceeds under the Term Loan and drew \$5.0 million from the Revolving Loan Facility and used such amounts in connection with the acquisition. The loan is secured by all of our assets. Interest on the loan accrues at the rate of LIBOR plus 3.0% per annum.

The Loan Agreement requires compliance with a number of financial covenants and contains restrictions on the Company's ability to engage in certain transactions. Among other matters, we must comply with limitations on: granting liens, incurring other indebtedness; maintenance of assets; investments in other entities and extensions of credit; mergers and consolidations; and changes in nature of business. Also, the Loan Agreement requires the Company to comply with certain financial covenants including a minimum fixed charge coverage ratio and a Funded Indebtedness to Adjusted EBITDA ratio. In addition to monthly payments of the outstanding indebtedness, the Loan Agreement also requires prepayments of a percentage of excess cash flow, as defined in the Loan Agreement. Accordingly, a portion of our cash flow from operations will be dedicated to the repayment of our indebtedness.



The Loan Agreement provides for customary events of default following which the Bank may, at its option, terminate the commitments under the Loan Agreement, stop making additional credit available, declare amounts outstanding, including principal and accrued interest and fees, payable immediately, and enforce any and all rights and interests of the lenders. The defined events of default include, among other things, a payment default, covenant default or defaults on other indebtedness or judgments in excess of a stipulated amount, change of control events, suspension or disbarment from contracting with the federal government and the material inaccuracy of our representations and warranties.

If we are unable to make the scheduled principal and interest payments on the Loan Agreement or maintain compliance with other debt covenants, we may be in default under the Loan Agreement, which would likely have a material adverse effect on our business, financial condition and results of operations.

# ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

During the period covered by this report, the Company did not issue any securities that were not registered under the Securities Act of 1933, as amended, except as has been reported in previous filings with the SEC or as set forth elsewhere herein. Refer to Subsequent Events Note 11 regarding issuance of restricted shares of common stock in the acquisition and the issuance of common stock purchase warrants to the subordinated lenders in the subordinated debt financing transaction.

# **Registrant Repurchases of Securities**

On September 18, 2013, the Company announced that our Board of Directors authorized a stock repurchase program (the Program) under which we could repurchase up to \$350 thousand of shares of our common stock through open market transactions in compliance with Securities and Exchange Commission Rule 10b-18, privately negotiated transactions, or other means. This repurchase program does not have an expiration date.

The following table provides certain information with respect to the status of our publicly announced stock repurchase program during second quarter ended March 31, 2016:

				(\$ in th	iousands)	
Period	Total Number of Shares Purchased	age Price Per Share	Total Number of Shares Purchased As Part of Publicly Announced Programs	Under the Plan o		
January 2016	_	\$ 		\$	77	
February 2016		\$ 	—	\$	77	
March 2016		\$ —	—	\$	77	
Second Quarter Total	_	\$ _		\$	77	

# ITEM 3: DEFAULTS UPON SENIOR SECURITIES

None.

# ITEM 4: MINE SAFETY DISCLOSURES

Not applicable.

# ITEM 5: OTHER INFORMATION

None.

# ITEM 6: EXHIBITS

Exhibits to this report which have previously been filed with the Commission are incorporated by reference to the document referenced in the following table. The exhibits designated with a number sign (#) indicate a management contract or compensation plan or arrangement.

Exhibit		Inco	Filed		
Number	Exhibit Description	Form	Dated	Exhibit	Herewith
2.1	Equity Purchase Agreement among the Company, Danya International LLC, DI Holdings, Inc. and the owners named therein.	8-K	5/6/16	2.1	
4.1	Form of Term Note issued pursuant to the Loan Agreement.	8-K	5/6/16	4.1	
4.2	Form of Revolving Credit Note issued pursuant to the Loan Agreement.	8-K	5/6/16	4.2	
4.3	Form of Subordinated Promissory Note issued to Subordinated Lenders.	8-K	5/6/16	4.3	
4.4	Form of Warrant issued to Subordinated Lenders.	8-K	5/6/16	4.4	
10.1	Consulting Agreement between the Company and Jeffrey Hoffman.	8-K	5/6/16	10.1	
10.2	Non-Competition Agreement between the Company and Jeffrey Hoffman.	8-K	5/6/16	10.2	
10.3	Loan Agreement among Fifth third Bank, DLH Holdings Corp., DLH Solutions, Inc. and Danya International, LLC.	8-K	5/6/16	10.3	
10.4	Form of Security Agreement entered into pursuant to the Loan Agreement.	8-K	5/6/16	10.4	
10.5	Form of Pledge Agreement entered into pursuant to the Loan Agreement.		5/6/16	10.5	
10.6	Note Purchase Agreement among the Company and the Subordinated Lenders.	8-K	5/6/16	10.6	
10.7	Subordination Agreement among the Company, Fifth Third Bank and the Subordinated Lenders.	8-K	5/6/16	10.7	
10.8#	Form of Stock Option Award Agreement under the 2016 Omnibus Equity Incentive Plan				Х
31.1	Certification of Chief Executive Officer pursuant to Section 17 CFR 240.13a-14(a) or 17 CFR 240.15d-14(a)				Х
31.2	Certification of Chief Financial Officer pursuant to Section 17 CFR 240.13a-14(a) or 17 CFR 240.15d-14(a)				Х
32.1	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 17 CFR 240.13a-14(b) or 17 CFR 240.15d-14(b) and Section 1350 of Chapter 63 of Title 18 of the United States Code				Х
101	The following financial information from the DLH Holdings Corp. Quarterly Report on Form 10-Q for the fiscal quarter ended March 31, 2016, formatted in XBRL (eXtensible Business Reporting Language) and filed electronically herewith: (i) the Consolidated Balance Sheets; (ii) the Consolidated Statements of Operations; (iii) the Consolidated Statements of Cash Flows; and, (iv) the Notes to the Consolidated Financial Statements.				Х

# Signatures

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

# DLH HOLDINGS CORP.

- By: <u>/s/ Zachary C. Parker</u> Zachary C. Parker Chief Executive Officer (Principal Executive Officer)
- By: <u>/s/ Kathryn M. JohnBull</u> Kathryn M. JohnBull Chief Financial Officer (Principal Accounting Officer)

Dated: May 16, 2016

# Exhibit 10.8

#### DLH HOLDINGS CORP. EMPLOYEE STOCK OPTION CERTIFICATE AND AGREEMENT

Date of Grant:	Option No.:
Name of Optionee:	
Number of Shares:	
Exercise Price Per Share:	
Expiration Date:	
Effective on the date of grant specified above,	DLH HOLDINGS CORP. (the " <u>Company</u> ") has

granted to the above-named Optionee under the Company's 2016 Omnibus Equity Incentive Plan, as amended (the "<u>Plan</u>"), an option to purchase from the Company the number of shares of Common Stock of the Company set forth above. This option is subject to all the terms and conditions of the Plan which is incorporated in this option as though set forth in full.

The terms and conditions of this option are as follows:

 <u>Number and Price of Options</u>. The number and price of the shares subject to this option shall be the number and price set forth above, subject to any adjustments which may be made under Section 11 below.

<u>Vesting and Exercisability</u>. This option may not be exercised until it is vested. This option may be exercised to purchase the shares of Common Stock covered by this Option (the "<u>Shares</u>") in accordance with the provisions of this Section 2.

(a) With respect to the Shares covered by this Option, and provided Optionee is an employee of the Company on each vesting date, and unless otherwise provided by this Option Agreement, this Option may be exercised to purchase the Shares as follows:

(i) \_\_\_\_\_; and (ii) \_\_\_\_\_..

This Option expires at 5:00 p.m. (eastern standard time) on the Expiration Date (the "Expiration Time") as stated above whether or not it has been duly exercised, unless sooner terminated as provided below. Subject to the terms and conditions set forth in the Employment Agreement, this Option may also terminate sooner as provided below if your employment is terminated for any reason. This Option shall terminate and no Shares may be purchased after the Expiration Time.

3. <u>Acceptance of Option Agreement.</u> Your acceptance of this Option Agreement will indicate your acceptance of and your agreement to be bound by its terms and the terms of the Plan. It imposes no obligation upon you to purchase any of the shares subject to the Option. Your obligation to purchase Shares can arise only upon your exercise of the Option in the manner set forth herein. This stock Option Agreement shall be subject in all respects to the terms and conditions of the Plan and in the event

of any question or controversy relating to the terms of the Plan, the decision of the Board of Directors shall be final.

4. <u>Condition of Employment</u>. Except as provided in Section 9, this Option may not be exercised unless the Optionee is employed by the Company or one of its parent or subsidiary corporations on the date of such exercise and shall have been an employee continuously since the date of grant.

5. Exercise Procedure. This Option is exercisable by a written notice signed by you and delivered to the Company at its executive offices, signifying your election to exercise the option. A form of the notice is attached to this option certificate. The notice must state the number of shares of Common Stock for which your option is being exercised and must be accompanied by the full purchase price of the shares being purchased. Payment shall be either (i) in cash, or by certified or bank cashier's check payable to the order of the Company, free from all collection charges; (ii) by delivery of shares of Common Stock of the Company already owned by the Optionee for at least six months prior to the date of exercise, which Common Stock shall be valued at Fair Market Value on the date of exercise; or (iii) by a combination of the methods of payment specified in (i) and (ii) above.

For these purposes, the market value per share of Common Stock shall be: (i) if the Common Stock is traded on a national securities exchange or on the NASDAQ Stock Market System ("Nasdaq"), the per share closing price of the Common Stock on the principal securities exchange on which they are listed or on Nasdaq, as the case may be, on the date of exercise (or if there is no closing price for such date of exercise, then the last preceding business day on which there was a closing price); or (ii) if the Common Stock is traded in the over-the-counter market and quotations are published on an inter-dealer quotation system (but not on Nasdaq), the closing bid price of the Common Stock on the date of exercise, as reported by thereon (or if there are no closing bid prices for such date of exercise, then the last preceding business day on which there was a closing bid price); or (iii) if the Common Stock is traded in the over-the-counter market and quotations system (but not on Nasdaq), the closing bid prices for such date of exercise, then the last preceding business day on which there was a closing bid price); or (iii) if the Common Stock is traded in the over-the-counter market but bid quotations are not published on an inter-dealer quotation system, the closing bid price per share for the Common Stock as furnished by a broker-dealer which regularly furnishes price quotations for the Common Stock.

If notice of the exercise of this option is given by the person or persons other than you, the Company may require, as a condition to the exercise of this option, the submission to the Company of appropriate proof of the right of such person or person to exercise this option.

6. <u>Issuance of Shares</u>. Certificate for the Shares purchased will be issued as soon as practicable. The Company, however, shall not be required to issue or deliver a certificate for any shares until it has complied with all requirements of the Securities Act of 1933, as amended, the Securities Exchange Act of 1934, as amended, any stock exchange on which the Company's Common Stock may then be listed and all applicable state laws in connection with the issuance or sale of such Shares or the listing of such Shares.

 <u>No Rights Until Exercise</u>. Until the issuance of the certificate for the Shares, you or such other person as may be entitled to exercise this option, shall have none of the rights of a stockholder with respect to shares issuable upon exercise of this option.

8. <u>Transferability</u>. This option is personal to the Optionee and during the Optionee's lifetime may be exercised only by the Optionee. This option shall not be transferable other than by will or the laws of descent and distribution, and as may be permitted under the Internal Revenue Code, the federal securities laws and the rules and regulations promulgated thereunder. If notice of the exercise of this option is given by the person or persons other than you, the Company may require, as a condition to

the exercise of this option, the submission to the Company of appropriate proof of the right of such person or person to exercise this option.

9. Termination of Employment. Unless otherwise provided in an employment agreement entered into between the Company and Optionee, in the event that the Optionee ceases to be an employee of the Company or of any subsidiary, this Option shall terminate in accordance with the terms of the Plan. Unless otherwise provided in an employment agreement between the Company and the Optionee, in the event that an option holder ceases to be an employee of the Company or of any subsidiary for any reason other than permanent disability (as determined by the Board of Directors, or a committee of the board or as provided for in an employment agreement between the Company and the Optionee) or death, this option shall automatically terminate. Notwithstanding the foregoing, however, unless otherwise provided in an employment agreement between the Company and the Optionee, upon termination of employment the Optionee shall continue to have the right to exercise any unexercised portion of this option, which was otherwise exercisable on the date of termination, for a period of three months from the date on which the Optionee ceased to be so employed, but in no event after the Expiration Date, unless the employment of the Optionee was determined to be for cause, in which event this Option will terminate on the date of that the Optionee ceases to be an employee of the Company or a subsidiary. Unless otherwise provided in an employment agreement between the Company and the Optionee, in the event of the death of Optionee during this three month period, this option shall be exercisable by his or her personal representatives, heirs or legatees to the same extent that the Optionee could have exercised this option if he or she had not died, for three months from the date of death, but in no event after the Expiration Date. Unless otherwise provided in an employment agreement between the Company and the Optionee, in the event the Optionee's employment is terminated due to his death or permanent disability, this Option shall remain exercisable, solely to the extent vested as of the date of the termination of his employment, for such period of time as provided for in the Plan, but in no event after the Expiration Date. In the event of the death of the Optionee during the one year period after the date of permanent disability of the Optionee, that portion of the Option which was exercisable shall be exercisable by his or her personal representatives, heir or legatees at any time prior to the expiration of one year from the date of the death of Optionee, but in no event after the Expiration Date.

10. <u>Not an Employment Agreement</u>. This option does not confer on the Optionee any right to continue in the employ of the Company or interfere in any way with the right of the Company to determine the terms of the Optionee's employment.

Corporate Transactions and Change in Control. Subject to the terms and conditions 11. which may be provided in the Employment Agreement (or a superseding employment agreement entered into between the Company and Optionee), in the event of a reorganization, recapitalization, stock split, stock dividend, combination of shares, merger, consolidation, rights offering, or any other change in the corporate structure or stock of the Company, the Board shall make such adjustments, if any, as it deems appropriate in the number and kind of shares covered by this Option, or in the option price, or both. Notwithstanding any provision to the contrary, the Committee or the Board may cancel, amend, alter or supplement any term or provision of this option to avoid the penalty provisions of Section 4999 of the Code, subject to the terms of an employment agreement between the Company and the Optionee. Subject to the terms and conditions which may be set forth in an employment agreement between the Company and the Optionee, in the event of a merger of one or more corporations with and into Company or any consolidation of the Company and one or more corporations, or any other Change in Control (as defined in the Plan), the treatment of this Option will be subject in all respects to the terms and conditions of the Plan, including provisions which set forth the ability of the Company to determine the rights of the Optionee with respect to this Option.

12. <u>Capital Adjustments.</u> The existence of the Option shall not affect in any way the right or power of Company or its stockholders to make or authorize any or all adjustments, recapitalizations, reorganizations, or other changes in Company's capital structure or its business, or any merger or consolidation of Company or any issue of bonds, debentures, preferred stock having a preference to or affecting Company's common stock or of any rights thereof, or the issuance of any securities convertible into any such common stock or of any rights, options, or warrants to purchase any common stock, or the dissolution or liquidation of Company, any sale or transfer of all or any part of its assets or business, or any other act or proceeding of Company, whether of a similar character or otherwise. The securities with respect to which the Option is granted are shares of common stock of the Company as presently constituted, but if and whenever, prior to the delivery by Company of all the shares with respect to which the Option is granted, the Company shall effect a subdivision or consolidation of shares of its common stock outstanding, the number of shares subject to the Option and the applicable Exercise Price shall be adjusted as provided for in the Plan.

13. <u>Securities Law Compliance</u>. This option shall be subject to the requirement that if at any time the Board shall determine that the registration, listing or qualification of the shares covered hereby upon any securities exchange or under any federal or state law, or the consent or approval of any governmental regulatory body is necessary or desirable as a condition of, or in connection with, the granting of this option or the purchase of the shares, this option may not be exercised unless and until such registration, listing, qualification, consent or approval shall have been effected or obtained free of any conditions not acceptable to the Board. The Board may require that the person exercising this option shall make such representations and agreements and furnish such information as it deems appropriate to assure compliance with the foregoing or any other applicable legal requirements.

14. <u>Tax Matters</u>. To the maximum extent permissible under the Code, this Option is intended to qualify for "incentive stock option" treatment under the provisions of Section 422 of the Code. It is understood and acknowledged by Optionee, however, that all of the options represented by this Option Certificate may not qualify as Incentive Stock Options. You are therefore urged to consult with your individual tax advisor prior to exercising this Option since the exercise of this Option may result in adverse tax consequences including the payment of additional federal and/or state income taxes.

15 Withholding Tax. The Company shall have the power and the right to deduct or withhold, or require a Optionee to remit to the Company as a condition precedent for the fulfillment of any option exercise, an amount sufficient to satisfy Federal, state, and local taxes, domestic or foreign, required by law or regulation to be withheld with respect to any taxable event arising as a result of this option. Whenever Shares are to be issued or cash paid to an Optionee upon exercise of an option, the Company shall have the right to require the Optionee to remit to the Company, as a condition of exercise of the option, an amount sufficient to satisfy federal, state and local withholding tax requirements at the time of exercise. However, notwithstanding the foregoing, to the extent that a Optionee is an insider (as determined by the Board of Directors), satisfaction of withholding requirements by having the Company withhold Shares may only be made to the extent that such withholding of Shares (1) has met the requirements of an exemption under Rule 16b-3 promulgated under the Exchange Act, or (2) is a subsequent transaction the terms of which were provided for in a transaction initially meeting the requirements of an exemption under Rule 16b-3 promulgated under the Exchange Act.

16. <u>Notices</u>. All notices hereunder to the Company shall be delivered or mailed to the following address:

DLH HOLDINGS CORP. 3565 Piedmont Road, NE Building 3, Suite 700 Atlanta, GA 30305 Attention: Chief Executive Officer

Such address for the service of notices may be changed at any time provided notice of such change is furnished in advance to the Optionee.

17. <u>Governing Law</u>. This Agreement is granted and delivered in the State of New Jersey and is intended to be construed and enforced under the laws thereof. The Holder submits to the exclusive jurisdiction and venue of the federal or state courts of New Jersey, to resolve any and all issues that may arise out of or relate to this Option Agreement.

18. <u>Certain Definitions</u>. Capitalized terms used herein, to the extent not defined in this Stock Option Agreement shall have the meanings ascribed to such term in the Plan.

Signature page follows.

19. General Provisions. This Option constitutes the entire agreement of the parties and supersede all prior undertakings and agreements with respect to the subject matter hereof. Except where otherwise indicated by the context, any masculine term used herein also shall include the feminine, the plural shall include the singular, and the singular shall include the plural. In the event any provision of this Agreement shall be held illegal or invalid for any reason, the illegality or invalidity shall not affect the remaining parts of this Agreement and this Agreement shall be construed and enforced as if the illegal or invalid provision had not been included. No fractional shares of Common Stock shall be issued or delivered pursuant to this Option. The Company shall determine whether cash or other property shall be issued or paid in lieu of fractional shares of Common Stock or whether such fractional shares or any rights thereto shall be forfeited or otherwise eliminated.

# DLH HOLDINGS CORP.

By:\_\_\_

Name: Zachary C. Parker Title: Chief Executive Officer

Secretary:

Secretary

# ACKNOWLEDGMENT

The Optionee acknowledges receipt of a copy of DLH Holdings Corp.'s 2016 Omnibus Equity Incentive Plan (the "Plan"), and represents that he or she has read and is familiar with the terms and provisions thereof and hereby accepts this Option subject to all of the terms and provisions of the Option Agreement and the Plan. The Optionee hereby agrees to accept as binding, conclusive and final all decisions or interpretations of the Board or the Committee upon any questions arising under the Plan.

Date:\_\_\_\_\_, 20\_\_\_

Signature of Optionee

Name of Optionee

Address

City, State, Zip Code

# OPTION EXERCISE FORM

TO: DLH Holdings Corp. 3565 Piedmont Road, NE Building 3, Suite 700 Atlanta, GA 30305 Attn: Chief Executive Officer

# Ladies/Gentlemen:

I irrevocably elect to exercise my right to purchase \_\_\_\_\_\_ shares of Common Stock covered by this Option Agreement and make full payment of the Exercise Price of such shares as follows (PLEASE CHOOSE FORM OF PAYMENT).

\_\_\_\_\_. Cash Purchase. I hereby elect to pay the exercise price in cash, and enclose a CERTIFIED CHECK (or has wired payment) in the amount of \$\_\_\_\_\_.

\_\_\_\_\_. Cashless Exercise. I have enclosed \_\_\_\_\_\_\_ shares of Common Stock of DLH Holdings Corp. in accordance with the Option Agreement. I represent that I have owned the shares being delivered for at least six months prior to the date of exercise.

\_\_\_\_\_. Combination of Cash and Cashless. I elect to pay the exercise price in cash and stock, and encloses a CERTIFIED CHECK (or has wired payment) in the amount of \$\_\_\_\_\_\_ and have enclosed \_\_\_\_\_\_ shares of Common Stock of DLH Holdings Corp. in accordance with the Option Agreement. I represent that I have owned the shares being delivered for at least six months prior to the date of exercise.

I understand and agree that DLH Holdings Corp. shall have the power and the right to deduct or withhold, or require me to remit to DLH Holdings Corp. as a condition precedent for the fulfillment of any option exercise, an amount sufficient to satisfy Federal, state, and local taxes, domestic or foreign, required by law or regulation to be withheld with respect to any taxable event arising as a result of this option. Further, I acknowledge that DLH Holdings Corp. shall have the right to require me to remit to DLH Holdings Corp., as a condition of exercise of the option, an amount sufficient to satisfy federal, state and local withholding tax requirements at the time of exercise. However, notwithstanding the foregoing, to the extent that a Optionee is an insider ( as determined by the Board of Directors), satisfaction of withholding requirements by having DLH Holdings Corp. withhold Shares may only be made to the extent that such withholding of Shares (1) has met the requirements of an exemption under Rule 16b-3 promulgated under the Exchange Act, or (2) is a subsequent transaction the terms of which were provided for in a transaction initially meeting the requirements of an exemption under Rule 16b-3 promulgated under the Exchange Act.

Further, I agree to promptly notify DLH Holdings Corp. of the sale of any of the shares I received upon exercise of this option during the one year period commencing on the date I receive the certificate for the shares.

	indly deliver to me a certificate representing the shares as follow
II	TRUCTIONS FOR DELIVERY
Name:	
(please t	bewrite or print in block letters)
Address:	
Dated:	
	Signature
	Print Name:

#### Certification

I, Zachary C. Parker, certify that:

1. I have reviewed this quarterly report on Form 10-Q of DLH Holdings Corp.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 16, 2016

<u>/s/ Zachary C. Parker</u> Zachary C. Parker Chief Executive Officer (Principal Executive Officer)

#### Certification

I, Kathryn M. JohnBull, certify that:

1. I have reviewed this quarterly report on Form 10-Q of DLH Holdings Corp.;

2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;

3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;

4. The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:

a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;

b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;

c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and

d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and

5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):

a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and

b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 16, 2016

<u>/s/ Kathryn M. JohnBull</u> Kathryn M. JohnBull Chief Financial Officer (Principal Accounting Officer)

# Certification of Chief Executive Officer and Chief Financial Officer

Pursuant to 18 U.S.C Section 1350,

#### As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

In connection with the Quarterly Report of DLH Holdings Corp. (the "Company") on Form 10-Q for the period ended March 31, 2016 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), the undersigned, being, Zachary C. Parker, Chief Executive Officer, and Kathryn M. JohnBull, Chief Financial Officer and Principal Accounting Officer, certify, pursuant to 18 U.S.C. ss.1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and result of operations of the Company.

Dated: May 16, 2016

<u>/s/ ZACHARY C. PARKER</u> Zachary C. Parker Chief Executive Officer (Principal Executive Officer) <u>/s/ KATHRYN M. JOHNBULL</u> Kathryn M. JohnBull Chief Financial Officer (Principal Accounting Officer)

A signed original of this written statement required by Section 906 has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.