#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 10-Q

### ☑ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended December 31, 2006

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

Commission File No. 0-18492

**TEAMSTAFF, INC.** (Exact name of registrant as specified in its charter)

**NEW JERSEY** 

22-1899798

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

1545 PEACHTREE STREET, N.E., ATLANTA, GEORGIA

30309

(Address of principal executive offices)

(Zip Code)

#### REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE (866) 352-5304

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes⊠ No ⊓

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes ⊓ No⊠

19,243,366 shares of Common Stock, par value \$.001 per share, were outstanding as of February 13, 2007.

TEAMSTAFF, INC. FORM 10-Q December 31, 2006

Table of Contents

Page No.

#### Part I — Financial Information

Item 1. Financial Statements

Consolidated Balance Sheets as of December 31, 2006 (Unaudited) and September 30, 2006

3

(<u>Unaudited</u>) <u>Consolidated Statements of Operations and Comprehensive</u> <u>Income (Loss) for the three months ended December 31, 2006 and 2005</u>

5

	( <u>Unaudited</u> ) Consolidated Statements of Cash Flows for the three months ended December 31, 2006 and 2005	<u>6</u>
	Notes to Consolidated Financial Statements (Unaudited)	<u>7</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>17</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>23</u>
<u>Item 4.</u>	Controls and Procedures	<u>23</u>
Part II — C	Other Information	
<u>Item 1.</u>	<u>Legal Proceedings</u>	<u>24</u>
Item 1A.	Risk Factors	<u>24</u>
Item 2.	<u>Unregistered Sales of Securities and Use of Proceeds</u>	<u>25</u>
Item 3.	<u>Defaults Upon Senior Securities</u>	<u>25</u>
<u>Item 4.</u>	Submission of Matters to a Vote of Security Holders	<u>25</u>
Item 5.	Other Information	<u>25</u>
Item 6.	Exhibits	<u>25</u>
	Signatures	<u>26</u>
	Exhibit 31.1	
	Exhibit 31.2	
	Exhibit 32.1	

2

#### Table of Contents

#### ITEM 1: FINANCIAL STATEMENTS

## TEAMSTAFF, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (AMOUNTS IN THOUSANDS)

	DECEMBER 31, 2006 (unaudited)	SEPTEMBER 30, 2006
ASSETS	(4.1.2.2.)	
CURRENT ASSETS:		
Cash and cash equivalents	\$ 1,117	\$ 2,157
Accounts receivable, net of allowance for doubtful accounts of \$17 and \$44 at December 31, 2006 and September 30, 2006, respectively	8,833	8,712
Prepaid workers' compensation	1,135	1,094
Other current assets	872	923
Total current assets	11,957	12,886
EQUIPMENT AND IMPROVEMENTS:		
Furniture and equipment	3,342	3,333
Computer equipment	577	556
Computer software	898	898
Leasehold improvements	177	177
	4,994	4,964
Less accumulated depreciation and amortization	(4,172)	(4,085)
Equipment and improvements, net	822	879
TRADENAME	4,569	4,569
GOODWILL	11,986	11,986
OTHER ASSETS:		
Prepaid workers' compensation, net of current portion	350	350
Other assets	92	106
Total other assets	442	456
TOTAL ASSETS	\$ 29,776	\$ 30,776

#### Table of Contents

## TEAMSTAFF, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS (AMOUNTS IN THOUSANDS)

	DECEMBER 31, 2006 (unaudited)	SEPTEMBER 30, 2006
LIABILITIES AND SHAREHOLDERS' EQUITY		
CURRENT LIABILITIES:		
Notes payable	\$ 1,500	\$ 1,500
Current portion of capital lease obligations	62	61
Accrued payroll	1,555	1,687
Accrued pension liability	210	210
Accounts payable	3,544	3,207
Accrued expenses and other current liabilities	1,387	1,818
Total current liabilities	8,258	8,483
CAPITAL LEASE OBLIGATIONS, net of current portion	231	247
ACCRUED PENSION LIABILITY, net of current portion	269	388
LIABILITIES FROM DISCONTINUED OPERATIONS	321	454
Total liabilities	9,079	9,572
COMMITMENTS AND CONTINGENCIES		
SHAREHOLDERS' EQUITY:		
Preferred stock, \$.10 par value; authorized 5,000 shares; 0 issued and outstanding	_	_
Common stock, \$.001 par value; authorized 40,000 shares; issued 19,250 and 19,285 at December 31, 2006 and September 30, 2006, respectively; outstanding 19,243 and 19,278 at December 31, 2006		
and September 30, 2006, respectively	19	19
Additional paid-in capital	68,668	68,684
Accumulated deficit	(47,901)	(47,387)
Accumulated comprehensive losses	(65)	(88)
Treasury stock, 7 shares at cost at December 31, 2006 and		
September 30, 2006	(24)	(24)
Total shareholders' equity	20,697	21,204
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	\$ 29,776	\$ 30,776

The accompanying notes are an integral part of these consolidated financial statements.

4

#### Table of Contents

# TEAMSTAFF, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (LOSS) (AMOUNTS IN THOUSANDS, EXCEPT PER SHARE AMOUNTS) (Unaudited)

		For the three months ended December 31,	
	2006	2005	
REVENUES	\$ 17,547	\$ 19,426	
DIRECT EXPENSES	14,833	16,173	
Gross profit	2,714	3,253	
SELLING, GENERAL AND ADMINISTRATIVE EXPENSES	3,303	3,685	
DEPRECIATION AND AMORTIZATION	91	91	
Loss from operations	(680)	(523)	

OTHER INCOME (EXPENSE):		
Interest income	23	3
Interest expense	(57)	(175)
Other income	51	39
ouer meonic	17	(133)
Loss from continuing operations before tax	(663)	(656)
INCOME TAX BENEFIT	95	251
Loss from continuing operations	(568)	(405)
INCOME FROM DISCONTINUED OPERATIONS:		
(Loss) income from operations, net of tax benefit (expense) of \$14 and \$(240)		
for quarters ended December 31, 2006 and 2005, respectively	(23)	387
Income from disposal, net of tax expense of \$48 for quarter ended		
December 31, 2006	77	
	54	387
Net loss	(514)	(18)
OTHER COMPREHENSIVE INCOME:		
Minimum pension liability adjustment, net of tax	23	45
COMPREHENSIVE (LOSS) INCOME	<u>\$ (491)</u>	\$ 27
EARNINGS PER SHARE – BASIC AND DILUTED	<u> </u>	
Loss from continuing operations	\$ (0.03)	\$ (0.02)
Income from discontinued operations	0.00	0.02
Net loss	\$ (0.03)	\$ 0.00
WEIGHTED AVERAGE NUMBER OF COMMON SHARES OUTSTANDING		
– BASIC	19,254	19,278
WEIGHTED AVERAGE NUMBER OF COMMON SHARES AND		
EQUIVALENTS OUTSTANDING – DILUTED	19,254	19,278

The accompanying notes are an integral part of these consolidated financial statements.

5

#### Table of Contents

# TEAMSTAFF, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (AMOUNTS IN THOUSANDS) (Unaudited)

	For the three months ended December 31,			
	2006		006 2005	
CASH FLOWS FROM OPERATING ACTIVITIES:				
Net loss	\$	(514)	\$	(18)
Adjustments to reconcile net loss to net cash used in				
operating activities, net of acquired businesses:				
Deferred income taxes		_		(6)
Depreciation and amortization		91		91
Compensation expense related to director stock option grants		3		5
Compensation expense related to employee restricted stock grants		31		—
Provision for doubtful accounts		(5)		44
Gain on sale of DSI Payroll Services Division		(77)		_
Changes in operating assets and liabilities, net of acquired businesses:				
(Increase) in accounts receivable		(116)		(1,134)
(Increase) decrease in other current assets		(40)		104
Decrease (increase) in other assets		11		(12)
(Decrease) in accounts payable, accrued payroll, accrued expenses and other				
current liabilities		(227)		(856)
(Decrease) in pension liability		(119)		(218)
Cash flows from discontinued operations		(56)		(346)
Net cash used in operating activities		(1,018)		(2,346)
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of equipment, leasehold improvements and software		(30)		(17)
Net cash used in investing activities		(30)		(17)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Borrowings on revolving line of credit		_		21,450
Payments on revolving line of credit		_	(	(20,037)
Principal payments on notes payable		_		(149)
Repayments on capital leases obligations		(15)		(16)

Net comprehensive income on pension	23	45
Cash flows from discontinued operations	_	13
Net cash provided by financing activities	8	1,306
Net decrease in cash and cash equivalents	(1,040)	(1,057)
CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD	2,157	1,304
CASH AND CASH EQUIVALENTS AT END OF PERIOD	\$ 1,117	\$ 247
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION:		
Cash paid during the period for-Interest	\$ 57	\$ 177
Income taxes	\$ 457	\$ 24

The accompanying notes are an integral part of these consolidated financial statements.

6

#### Table of Contents

## TEAMSTAFF, INC. AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS December 31, 2006 (Unaudited)

#### (1) ORGANIZATION AND BUSINESS:

TeamStaff, Inc., a New Jersey corporation ("TeamStaff" or the "Company"), was founded in 1969 as a payroll service company and evolved into a national provider of payroll and temporary and permanent medical and administrative staffing services. TeamStaff has offices located in Clearwater, Florida; Memphis, Tennessee; Monroe, Georgia; Atlanta, Georgia; and Somerset, New Jersey.

When we use the term "TeamStaff," or the "Company" we mean TeamStaff and its subsidiaries. Currently, we operate only through the parent corporation, TeamStaff, Inc., and our TeamStaff Rx, Inc. (including its Nursing Innovations division) and RS Staffing Services, Inc. wholly-owned subsidiaries. TeamStaff's other wholly-owned subsidiaries include DSI Staff ConnXions Northeast, Inc., DSI Staff ConnXions Southwest, Inc., TeamStaff Solutions, Inc., TeamStaff I, Inc., TeamStaff II, Inc., TeamStaff III, Inc., TeamStaff VI, Inc., TeamStaff V, Inc., TeamStaff VIII, Inc., Employer Support Services, Inc., TeamStaff IX, Inc., Digital Insurance Services, Inc., HR2, Inc. and BrightLane.com, Inc. As a result of the sale of our Professional Employer Organization ("PEO") business in fiscal year 2004 and other Company business changes, these "other" subsidiaries are not actively operating.

TeamStaff provides specialized medical, nursing and administrative staffing services. TeamStaff provides allied healthcare and nursing professionals and administrative personnel through three staffing units. The Company's TeamStaff Rx subsidiary operates throughout the United States and specializes in providing allied medical employees and nurses, especially "travel" staff (typically on a thirteen-week assignment basis). Allied medical staff includes MRI technicians, mammographers, dosimetrists, ultrasound staff and physicists. TeamStaff Rx places temporary employees for over 200 client facilities. TeamStaff Rx's Nursing Innovations unit provides travel nursing, per diem nursing, temporary-to-permanent nursing and permanent nursing placement services. Nursing Innovations places temporary employees at over 130 client facilities. The Company's RS Staffing subsidiary specializes in providing medical and office administration/technical professionals through nationwide Schedule contracts with both the General Services Administration and Veterans Affairs. RS Staffing places temporary employees at over 75 facilities.

TeamStaff, Inc. was organized under the laws of the State of New Jersey on November 25, 1969 and maintains its principal executive office at 1545 Peachtree Street, N.E., Suite 340, Atlanta, Georgia 30309 where its telephone number is (866) 352-5304.

#### **Basis of Presentation**

The consolidated financial statements included herein have been prepared by TeamStaff, without audit, pursuant to the applicable rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations. TeamStaff believes that the disclosures are adequate to make the information presented not misleading. These consolidated financial statements should be read in conjunction with the consolidated financial statements and the notes thereto included in TeamStaff's latest annual report on Form 10-K. This financial information reflects, in the opinion of management, all adjustments necessary (consisting only of normal recurring adjustments) to present fairly the results for the interim periods. The results of operations for such interim periods are not necessarily indicative of the results for the full year.

The accompanying consolidated financial statements include the accounts of TeamStaff, Inc., and its subsidiaries as of the date of acquisition, all of which are wholly owned. All significant intercompany balances and transactions have been eliminated in the consolidated financial statements.

Certain prior period amounts have been reclassed to conform to current period presentation.

#### (2) SIGNIFICANT ACCOUNTING POLICIES:

#### **Revenue Recognition**

From October 1, 2005 through May 31, 2006, TeamStaff operated two different lines of business from which it derived substantially all of its revenue: temporary and permanent staffing and payroll services. Effective May 31, 2006, TeamStaff sold substantially all of the assets of its DSI Payroll Services division (see Note 4), and as a result, as of May 31, 2006 TeamStaff operated in only one segment, which is the temporary and permanent medical and administrative staffing business.

TeamStaff accounts for its revenues in accordance with EITF 99-19, *Reporting Revenues Gross as a Principal Versus Net as an Agent* and SAB 104, *Revenue Recognition*. TeamStaff recognizes all amounts billed to its temporary staffing customers as gross revenue because, among other things, TeamStaff is the primary obligor in the temporary staffing arrangement; TeamStaff has pricing latitude; TeamStaff selects temporary employees for a given assignment from a broad pool of individuals; TeamStaff is at risk for the payment of its direct costs; and, TeamStaff assumes a significant amount of other risks and liabilities as an employer of its temporary employees, and therefore, is deemed to be a principal in regard to these services. TeamStaff also recognizes as gross revenue and as unbilled receivables, on an accrual basis, any such amounts that relate to services performed by temporary employees which have not yet been billed to the customer as of the end of the accounting period.

Staffing (whether medical or administrative) revenue is recognized as service is rendered. TeamStaff bills its clients based on an hourly rate. The hourly rate is intended to cover TeamStaff's direct labor costs of the temporary employees, plus an estimate to cover overhead expenses and a profit margin. Additionally, commissions from permanent placements are included in revenue related to Medical Staffing. Commissions from permanent placements result from the successful placement of a medical staffing employee to a customer's workforce as a permanent employee.

In connection with the Company's discontinued payroll services operation, payroll services revenue was recognized as service was rendered and consisted primarily of administrative service fees charged to clients for the processing of paychecks as well as the preparation of quarterly and annual payroll related reports. These amounts are reflected as part of income (loss) from discontinued operations in the consolidated financial statements.

Direct costs of services are reflected in TeamStaff's Statement of Operations as "direct expenses" and are reflective of the type of revenue being generated. Direct costs of the temporary staffing business include wages, employment related taxes and reimbursable expenses. In connection with the Company's discontinued payroll services operation, payroll services' direct costs include salaries and supplies associated with the processing of the payroll service.

#### **Stock-Based Compensation**

The Company's 2006 Long Term Incentive Plan (the "2006 Plan"), which is shareholder approved, permits the grant of stock options, stock appreciation rights, restricted stock, performance awards or other stock unit awards (collectively, "Awards") of up to 5,000,000 shares of common stock to all employees and non-employee directors. All Awards under the 2006 Plan are granted at the fair market value of the common stock at the grant data.

The Company's 2000 Employee Stock Option Plan (the "2000 Plan"), which is shareholder approved, permits the grant of options to purchase up to 1,714,286 shares of common stock to all employees as stock compensation. All stock options under the 2000 Plan are granted at the fair market value of the common stock at the grant date. Employee stock options vest ratably over a two-year period and expire 5 years from the grant date.

The Company's 2000 Non-Executive Director Stock Option Plan (the "Director Plan"), which is shareholder approved, permits the grant of options to non-employee directors of TeamStaff. Under the terms of the Director Plan, each non-executive director is automatically granted an option to

8

#### Table of Contents

purchase 5,000 shares upon joining the Board and each September lst, pro rata, based on the time the director has served in such capacity during the previous year. The Director Plan also provides that directors, upon joining the Board, and for one (1) year thereafter, will be entitled to purchase restricted stock from TeamStaff at a price equal to 80% of the closing bid price on the date of purchase up to an aggregate purchase price of \$50,000.

Effective October 1, 2005, the Company's plans are accounted for in accordance with the recognition and measurement provisions of Statement of Financial Accounting Standards ("FAS") No. 123 (revised 2004), Share-Based Payment ("FAS 123(R)"), which replaces FAS No. 123, Accounting for Stock-Based Compensation, and supersedes Accounting Principles Board Opinion ("APB") No. 25, Accounting for Stock Issued to Employees, and related interpretations. FAS 123 (R) requires compensation costs related to share-based payment transactions, including employee stock options, to be recognized in the financial statements. In addition, the Company adheres to the guidance set forth within Securities and Exchange Commission ("SEC") Staff Accounting Bulletin ("SAB") No. 107, which provides the Staff's views regarding the interaction between SFAS

No. 123(R) and certain SEC rules and regulations and provides interpretations with respect to the valuation of share-based payments for public companies.

Prior to October 1, 2005, the Company accounted for similar transactions in accordance with APB No. 25 which employed the intrinsic value method of measuring compensation cost. Accordingly, compensation expense was not recognized for fixed stock options if the exercise price of the option equaled or exceeded the fair value of the underlying stock at the grant date.

While FAS No. 123 encouraged recognition of the fair value of all stock-based awards on the date of grant as expense over the vesting period, companies were permitted to continue to apply the intrinsic value-based method of accounting prescribed by APB No. 25 and disclose certain pro-forma amounts as if the fair value approach of SFAS No. 123 had been applied. In December 2002, FAS No. 148, Accounting for Stock-Based Compensation-Transition and Disclosure, an amendment of SFAS No. 123, was issued, which, in addition to providing alternative methods of transition for a voluntary change to the fair value method of accounting for stock-based employee compensation, required more prominent pro-forma disclosures in both the annual and interim financial statements. The Company complied with these disclosure requirements for all applicable periods prior to October 1, 2005.

In adopting FAS 123(R), the Company applied the modified prospective approach to transition. Under the modified prospective approach, the provisions of FAS 123(R) are to be applied to new awards and to awards modified, repurchased, or cancelled after the required effective date. Additionally, compensation cost for the portion of awards for which the requisite service has not been rendered that are outstanding as of the required effective date shall be recognized as the requisite service is rendered on or after the required effective date. The compensation cost for that portion of awards shall be based on the grant-date fair value of those awards as calculated for either recognition or pro-forma disclosures under FAS 123. Stock option compensation expense in 2007 is the estimated fair value of options granted amortized on a straight-line basis over the requisite service period for the entire portion of the award. As a result of the adoption of FAS 123(R), the Company's results for the three month period ended December 31, 2006 and 2005 include share-based compensation expense totaling approximately \$3,000 and \$5,000, respectively. Such amounts have been included in the Consolidated Statements of Operations within operating expenses. The Company recognized related tax benefits associated with its sharebased compensation arrangements totaling approximately \$1,000 and \$2,000, for the three month period ended December 31, 2006 and 2005, respectively. As of December 31, 2006, approximately \$9,000 of unrecognized compensation expense related to non-vested stock option awards is expected to be recognized during the remainder of the current fiscal year.

9

#### Table of Contents

During the three months ended December 31, 2006, TeamStaff did not grant any options, no options expired or were cancelled unexercised and no options were exercised. There were 893,000 options outstanding as of December 31, 2006. During the three months ended December 31, 2005, TeamStaff did not grant any options, no options expired or were cancelled unexercised, and no options were exercised. There were 1,932,000 options outstanding as of December 31, 2005.

	Number Of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term	Aggregate Intrinsic Value
Options outstanding, September 30, 2006	893,000	\$ 2.65	2.6	\$ —
Granted	_			
Exercised	_			
Cancelled	_			
Options outstanding, December 31, 2006	893,000	\$ 2.65	2.4	\$ —
Options exercisable, December 31, 2006	863,000	\$ 2.67	2.2	<del>\$</del> —

	Number Of Shares	Weighted Average Grant-Date Fair Value
Restricted stock outstanding, September 30, 2006	220,000	\$ 1.70
Granted	_	
Cancelled	_	
Restricted stock outstanding, December 31, 2006	220,000	\$ 1.70

As of December 31, 2006, approximately \$291,000 of unrecognized compensation costs related to non-vested restricted stock awards was expected to be recognized over a weighted average period of 2.3 years. However, in January 2007, subsequent to the balance sheet date, 80,000 shares of unvested restricted stock was cancelled. Accordingly, it is expected that approximately \$185,000 of unrecognized compensation costs related to non-vested restricted stock awards will be recognized over a weighted average period of 2.3 years.

#### **Earnings Per Share**

Basic earnings per share is calculated by dividing income available to common shareholders by the weighted average number of shares of common stock outstanding during the period. Diluted earnings per share is calculated by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period adjusted to reflect potentially dilutive securities.

In accordance with SFAS 128, the following table reconciles basic shares outstanding to fully diluted shares outstanding:

	Three Months Ended December 31,	
(Amounts in thousands)	2006	2005
Weighted average number of common shares		
outstanding-basic	19,254	19,278
Incremental shares for assumed conversion of		
stock options/warrants		_
Weighted average number of common shares outstanding-diluted	19,254	19,278

Stock options and warrants outstanding at December 31, 2006 to purchase 1,491,000 shares of common stock and at December 31, 2005 to purchase 1,932,000 shares of common stock were not included in the computation of diluted earnings per share as they were antidilutive.

10

#### Table of Contents

#### **Income Taxes**

Deferred tax assets and liabilities are determined based on temporary differences between income and expenses reported for financial reporting and tax reporting. The Company is required to record a valuation allowance to reduce its net deferred tax assets to the amount that it believes is more likely than not to be realized. In assessing the need for a valuation allowance, the Company historically had considered all positive and negative evidence, including scheduled reversals of deferred tax liabilities, prudent and feasible tax planning strategies and recent financial performance. The Company determined that the negative evidence, including historic and current taxable losses, as well as uncertainties related to the ability to utilize certain Federal and state net loss carry forwards, outweighed any objectively verifiable positive factors, and as such, concluded that a full valuation allowance against the deferred tax asset was necessary in fiscal 2006. In fiscal 2006, the deferred tax asset was reduced by \$16.9 million with a corresponding adjustment to the provision for income taxes. For the quarter ended December 31, 2006, the Company recorded approximately \$157,000 in additional valuation allowance against the deferred tax asset related to current taxable losses, with a corresponding adjustment to the provision for income taxes. The net carrying value of the deferred tax asset was \$0 at September 30, 2006 and December 31, 2006. The establishment of the deferred tax asset allowance does not preclude the Company from reversing a portion or all of the allowance in future periods if the Company believes the positive evidence is sufficient enough to utilize at least a portion of the deferred tax asset, nor does it limit the ability to utilize losses for tax purposes, subject to loss carry-forward limitations and periods permitted by tax law.

The company has available approximately \$28.3 in net operating loss carry forwards that expire at various dates through 2025.

#### Accumulated Comprehensive Loss and Minimum Pension Liability Adjustment

A minimum pension liability adjustment is required when the actuarial present value of accumulated benefit obligation exceeds the plan assets and accrued pension liabilities. The minimum pension liability adjustment, net of income taxes, is recorded as a component of "Accumulated comprehensive income" on the balance sheet and is reflected in Statement of Comprehensive Income (Loss) as "Minimum pension liability adjustment, net of tax". The Company used a discount rate of 3.0% each to calculate the projected benefit obligation and the periodic benefit cost calculation for the three months ended December 31, 2006. The Company recorded a gain from such adjustment, net of tax of \$23,000 and \$45,000 for the three months ended December 31, 2006 and 2005, respectively. At December 31, 2006 and September 30, 2006, accumulated comprehensive loss on the balance sheet reflects the cumulative balance due to the minimum pension liability adjustment.

#### (3) BUSINESS COMBINATIONS:

#### Acquisition of RS Staffing Services, Inc.

On June 8, 2005 TeamStaff, Inc. completed its acquisition of RS Staffing Services, Inc., a privately held Georgia corporation, pursuant to the terms of a Stock Purchase Agreement dated as of May 26, 2005. RS Staffing, headquartered in Monroe, GA, specializes in providing medical and office administration/technical professionals through nationwide Schedule contracts with both the General Services Administration ("GSA") and Veterans Affairs ("VA"). Closing of the transaction was completed for accounting purposes as of June 4, 2005. TeamStaff acquired all of the capital stock of RS Staffing for a purchase price of \$8 million consisting of \$3.25 million in cash, \$3 million in a 2-year note, and \$1.75 million in TeamStaff common stock (1,206,896 shares). The shares are restricted shares and can only be sold in accordance with the provisions of Rule 144 of the Securities Act of 1933. The Sellers guaranteed a minimum net worth of \$1.4 million and any amounts above or below this amount after a finalized accounting at one year post acquisition, were subject to a purchase price

#### Table of Contents

upon the achievement of specified performance targets for the business. The performance targets were met and the Company made payment of the full amount on August 14, 2006. Principals of RS Staffing, namely Roger Staggs and Barry Durham, initially continued as management of RS pursuant to employment agreements with each of them. Barry Durham resigned his position effective as of December, 2005. Roger Staggs' employment agreement expired on June 4, 2006 and was not renewed. The acquisition agreement also provided for mutual indemnification for breaches of representations and warranties. Further, the note issued by TeamStaff as part of the purchase price bears interest at 5% per annum, of which one half has been paid and the remainder is payable in June 2007, and is secured by a lien on certain assets of the business, subordinate to any liens granted in connection with financing for the transaction. The Company paid \$1.5 million of the note payable plus accrued interest of \$150,000 on June 8, 2006. In connection with the acquisition, TeamStaff obtained financing from PNC Bank, National Association ("PNC Bank").

The following table summarizes the revised estimated fair values of the assets acquired and liabilities assumed:

Current assets	\$ 5,865
Property, plant, and equipment	204
Goodwill	8,960
Other assets	75
Total assets acquired	15,104
Current liabilities	4,680
Long term liabilities	39
Total liabilities assumed	4,719
Net assets acquired	\$ 10,385

Included in Goodwill is \$330,000 of expenses directly related to the acquisition.

#### Acquisition of Certain Assets of Nursing Innovations, Inc.

On November 14, 2004, TeamStaff's medical staffing subsidiary, TeamStaff Rx, Inc. acquired the assets of the staffing business of Nursing Innovations, Inc., a Memphis, Tennessee-based provider of travel and per diem nurses. The terms of the agreement provided for TeamStaff Rx to acquire certain assets from Nursing Innovations and its primary shareholder. The combined purchase price was approximately \$1.8 million, of which \$180,000 was held in an escrow account for a period of one year to provide security for the sellers' indemnification obligations. The purchase price was subject to downward adjustment based upon the percentage of former Nursing Innovations business that successfully transferred to TeamStaff Rx. It was determined that no additional purchase price adjustment was due after the first year and on November 18, 2005, we authorized the release of the \$180,000 of funds held in escrow to the sellers. In addition, there are certain deferred purchase price provisions which may increase the total purchase price based upon the performance of the former Nursing Innovations business during the two years following closing of the transaction. It was determined that no additional purchase price was due for either year of the earn-out period.

12

#### Table of Contents

The following table summarizes the estimated fair values of the assets acquired and liabilities assumed:

#### (Amounts in thousands)

Property, plant, and equipment	\$ 185
Goodwill	1,681
Total assets acquired	1,866
Total liabilities assumed	
Net assets acquired	\$ 1,866

Included in Goodwill is \$66,000 of expenses directly related to the acquisition.

#### (4) DISCONTINUED OPERATIONS:

#### **Disposal of DSI Payroll Services**

Effective May 31, 2006, the Company sold substantially all of the assets of its DSI Payroll Services division to CompuPay, Inc. for \$9.0 million. The general terms of the transaction were an all-cash sale for \$9.0 million, subject to an escrow of \$250,000 for potential post-closing contingencies. On November 30, 2006, CompuPay released \$125,000 of the escrow to TeamStaff and is scheduled to release the remaining escrow on May 31, 2007. The agreement called for minimum working capital requirements that resulted in a purchase price adjustment of \$248,677, which was paid to TeamStaff on September 11, 2006. The agreement also included a transition agreement whereby CompuPay would sublease certain office space at DSI's current location from TeamStaff, Inc., among other standard agreements.

Net revenues for the payroll services segment during the three months ended December 31, 2005 was \$1.5 million.

The following chart details assets and liabilities from all discontinued operations:

(amounts in thousands)	December 31, 2006	September 30, 2006
ASSETS	\$ <u> </u>	<u>\$                                    </u>
LIABILITIES		
Accrued expenses and other		
current liabilities	321	454
Total current liabilities	321	454
Total liabilities	\$ 321	\$ 454

Liability Balances (amounts in thousands)	September 30, 2006 Balance	Expensed This Quarter	Paid This Quarter	December 31, 2006 Balance
Accrued expenses and other current liabilities	\$ 454	\$ 37	\$ 170	\$ 321
Total	\$ 454	\$ 37	\$ 170	\$ 321

#### (5) COMMITMENT AND CONTINGENCY:

#### **New Lease Agreement**

The Company's Nursing Innovations division renewed its lease on the office space located at 6555 Quince Road, Suite 303, Memphis, Tennessee for thirty-seven (37) months beginning January 1, 2007. The premises square footage will decrease from 5,777 rentable square feet to 1,894 rentable square feet due to the consolidation of Nursing Innovations travel platform into TeamStaff Rx's Clearwater, Florida location. The total value of the commitment over the life of the lease is approximately \$100,000.

13

#### Table of Contents

#### **Payroll Taxes**

TeamStaff has received notices from the IRS claiming taxes, interest and penalties due related to payroll taxes predominantly from its former PEO operations. TeamStaff has also received notices from the IRS reporting overpayments of taxes. Management believes that these notices are predominantly the result of misapplication of payroll tax payments between its legal entities. If not resolved favorably, the Company may incur interest and penalties. Until the sale of certain PEO assets in November, 2003, TeamStaff operated through 17 subsidiaries, and management believes that the IRS has not correctly identified payments made through certain of the different entities, therefore leading to the notices. To date, TeamStaff has been working with the IRS to resolve these discrepancies and has had certain interest and penalty claims abated. TeamStaff has also received notices from the Social Security Administration claiming variances in wage reporting compared to IRS transcripts. TeamStaff believes the notices from the Social Security Administration are directly related to the IRS notices received. TeamStaff has retained the services of Ernst & Young LLP as a consultant to assist it in resolving certain of these matters with the IRS and Social Security Administration. TeamStaff believes that after the IRS applies all the funds correctly, any significant interest and penalties will be abated; however, there can be no assurance that each of these matters will be resolved favorably.

#### (6) WORKERS' COMPENSATION:

#### **Prepaid Workers' Compensation**

TeamStaff's current workers' compensation insurance program is provided by Zurich American Insurance Company ("Zurich"). This program covers TeamStaff's temporary employees and its corporate employees. The program is managed by Cedar Hill and GAB Robins provides claims handling services. This program is a fully insured, guaranteed cost program that contains no deductible or retention feature. The premium for the program is paid monthly based upon actual payroll and is subject to a policy year-end audit.

As part of the Company's discontinued PEO operations, TeamStaff had a workers' compensation program with Zurich, which covered the period from March 22, 2002 through November 17, 2003, inclusive. Payments for the policy were made to the trust monthly based on projected claims for the policy period. Interest on all assets held in the trust is credited to TeamStaff. Payments for claims and claims expenses are made from the trust. Assets in the trust may be adjusted from time to time based on program experience. On March 3, 2006, Zurich reduced the collateral requirements on outstanding workers' compensation claims and released \$2.25 million in trust account funds back to TeamStaff. TeamStaff estimates that, of the remaining prepaid asset, an additional approximately \$1.0 million in return premiums will be received within the next twelve months. This is reflected on TeamStaff's balance sheet as of December 31, 2006 as a current asset.

As of December 31, 2006 the adequacy of the workers' compensation reserves was determined, in management's opinion, to be reasonable. In determining our reserves we rely in part upon information regarding loss data received from our workers' compensation insurance carriers that may include loss data for claims incurred during prior policy periods. In addition, these reserves are for claims that have not been sufficiently developed due to their relatively young age, and such variables as timing of payments and investment returns thereon are uncertain or unknown, therefore actual results may vary from current estimates. TeamStaff will continue to monitor the development of these reserves, the actual payments made against the claims incurred, the timing of these payments, the interest accumulated in TeamStaff's prepayments and adjust the reserves as deemed appropriate.

#### (7) <u>DEBT:</u>

In connection with the acquisition of RS Staffing Services, Inc. (see Note 3), TeamStaff secured financing with PNC Bank in the form of a \$7.0 million revolving credit facility. The credit facility was provided by PNC Bank effective on June 8, 2005 to (i) provide for the acquisition of RS Staffing; (ii) refinance an outstanding senior loan facility; and (iii) provide ongoing working capital. Effective

14

#### Table of Contents

February 13, 2006, TeamStaff entered into an amendment to the revolving credit note, increasing the revolving credit facility to \$8.0 million. Revolving credit advances under the credit facility bear interest at either a PNC Bank internal rate that approximates the Prime Rate plus 25 basis points or LIBOR plus 275 basis points, whichever is higher. The facility has a three-year life and contains term and line of credit borrowing options. The facility is subject to certain restrictive covenants including fixed charge coverage ratio if the Company fails to maintain invested cash and line availability minimum requirements. For the period ended December 31, 2006, TeamStaff was in compliance with all loan covenants. The facility is subject to acceleration upon non-payment or various other standard default clauses. In addition, the Company granted PNC Bank a lien and security interest on all of its assets. The facility was paid off with the proceeds from the sale of DSI Payroll Services on May 31, 2006 and the line was not drawn upon in the first fiscal quarter 2007. As of December 31, 2006, there was no debt outstanding under the credit facility and \$6.1 million of unused availability under the line, based on billed accounts receivable. The interest rate effective at December 31, 2006 was 8.5%.

In connection with the acquisition of RS Staffing, TeamStaff issued two promissory notes to the former owners of RS Staffing as part of the acquisition price, in the aggregate principal amount of \$3.0 million. The notes bear interest at 5% per annum, and are subordinate to the financing provided by PNC Bank described above. One half of the principal and interest was due on June 8, 2006 and payment was made in the amount of \$1.65 million. The remaining principal and interest is due in June 2007.

Long-term debt from continuing operations at December 31, 2006 and September 30, 2006 consists of the following-

(Amounts in thousands)	December 31, 2006	September 30, 2006
Notes payable	\$ 1,500	\$ 1,500
Less: Current portion	(1,500)	(1,500)
Long-term debt	\$ —	\$ —

#### (8) STOCK WARRANTS:

During the quarter ended December 31, 2006, no warrants were issued, no warrants expired unexercised and no warrants were exercised. There were 598,000 warrants outstanding as of December 31, 2006. During the quarter ended December 31, 2005, no warrants were issued, 10,000 warrants expired unexercised and no warrants were exercised.

#### (9) SUPPLEMENTAL RETIREMENT PLAN:

Effective October 1, 2000, TeamStaff adopted a non-qualified Supplemental Executive Retirement Plan (SERP) covering certain TeamStaff corporate officers. TeamStaff's former President and Chief Executive Officer and its former Chief Financial Officer were the only SERP participants. No current employees are covered under SERP. SERP participants also were provided with a split dollar life insurance policy, insuring the life of the participant. Each participant collaterally assigned his policy to TeamStaff to secure repayment of policy premiums. In connection with the change in their employment status, TeamStaff engaged in negotiations with its

former President and Chief Executive Officer and the former Chief Financial Officer regarding the payment of certain severance benefits and the satisfaction of TeamStaff's obligations to each of them under SERP and the split dollar life insurance arrangements.

On December 31, 2003, TeamStaff executed an agreement with its former President and Chief Executive Officer pursuant to which TeamStaff agreed to, among other things, release the collateral assignment of the split dollar life insurance policy as of December 31, 2003 and to accelerate the payment of certain agreed upon payments under SERP in complete satisfaction of TeamStaff's obligations under SERP.

TeamStaff entered into a similar agreement with its former Chief Financial Officer effective as of December 30, 2003 in complete satisfaction of TeamStaff's obligations under the SERP. That

15

#### Table of Contents

agreement also provided for the payment of severance and other benefits over time in complete satisfaction of TeamStaff's obligations to its former Chief Financial Officer under his severance agreement effective May 22, 2002.

Cash payments aggregating \$0.1 million have been made to the former President and Chief Executive Officer and the former Chief Financial Officer during the first three months of fiscal 2007.

#### **Components of Net Periodic Benefit Cost:**

		Three Months Ended December 31,	
(amounts in thousands)	2006	2005	
Interest cost	\$ 4	\$ 5	
Amortization of net loss	14	11	
Settlement charges	32	65	
Total pension cost	\$ 50	\$ 81	

#### (10) **SEGMENT REPORTING:**

TeamStaff previously reported segment information, however, due to the sale of the DSI Payroll Services division effective May 31, 2006, the Company's remaining operations are all within the staffing business segment (principally temporary and permanent medical and administrative staffing).

16

#### Table of Contents

### ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### **Forward Looking and Cautionary Statements**

This Quarterly Report on Form 10-Q contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995 (the "1995 Reform Act"), Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. TeamStaff desires to avail itself of certain "safe harbor" provisions of the 1995 Reform Act and is therefore including this special note to enable TeamStaff to do so. Forward-looking statements are identified by words such as "believe," "anticipate," "expect," "intend," "plan," "will," "may" and other similar expressions. In addition, any statements that refer to expectations, projections or other characterizations of future events or circumstances are forward-looking statements. Forward-looking statements included in this report involve known and unknown risks, uncertainties and other factors which could cause TeamStaff's actual results, performance (financial or operating) or achievements to differ from the future results, performance (financial or operating) or achievements expressed or implied by such forward-looking statements. We based these forward-looking statements on our current expectations and best estimates and projections about future events. Our actual results could differ materially from those discussed in, or implied by, these forward-looking statements. The following factors (among others) could cause our actual results to differ materially from those implied by the forward-looking statements in this Quarterly Report: our ability to continue to recruit qualified temporary and permanent healthcare professionals and administrative staff at reasonable costs; our ability to retain qualified temporary healthcare professionals and administrative staff for multiple assignments at reasonable costs; our ability to attract and retain sales and operational personnel; our ability to enter into contracts with hospitals, healthcare facility clients, affiliated healthcare networks, physician practice groups and the United States government on terms attractive to us and to secure orders related to those contracts; our ability to demonstrate the value of our services to our healthcare and other facility clients; changes in the timing of hospital, healthcare facility clients', physician practice groups' and U.S. Government orders for and our placement of temporary and permanent healthcare professionals and administrative staff; the general level of patient occupancy at our hospital, healthcare facility clients' and physician practice groups' facilities; the overall level of demand for services offered by temporary and permanent healthcare staffing providers; the ability of our hospital, healthcare facility and physician practice group clients to retain and increase the productivity of their permanent staff; the variation in pricing of the healthcare facility contracts under which we place temporary and permanent healthcare professionals; our ability to successfully implement our strategic growth, acquisition and integration strategies; our ability to successfully integrate completed acquisitions into our current operations; our ability to manage growth effectively; our ability to leverage our cost structure; the performance of our management information and communication systems; the effect of existing or future government legislation and regulation; our ability to grow and operate our business in compliance with these legislation and regulations; the impact of medical malpractice and other claims asserted against us; the disruption or adverse impact to our business as a result of a terrorist attack; the disruption or adverse impact to our business as a result of the failure of our information systems; our ability to carry out our business strategy; the loss of key officers, and management personnel that could adversely affect our ability to remain competitive; the effect of recognition by us of an impairment to goodwill; other tax and regulatory issues and developments; and the effect of adjustments by us to accruals for self-insured retentions.

Other factors that could cause actual results to differ from those implied by the forward-looking statements in this Quarterly Report on Form 10-Q are set forth in our Annual Report on Form 10-K for the year ended September 30, 2006 and our Current Reports on Form 8-K. We undertake no obligation to update the forward-looking statements in this filing. References in this filing to "TeamStaff" the "Company," "we," "us" and "our" refer to TeamStaff, Inc. and its wholly owned subsidiaries.

17

#### Table of Contents

#### **Restructuring of Management**

In January 2007, subsequent to the balance sheet date, the Company restructured its senior management and its Board of Directors in an effort to reduce expenses and restructure its operations to accelerate revenue growth and contribute to a return to profitability. In connection with the restructuring, the Company's President and Chief Executive Officer, T. Kent Smith, resigned effective January 8, 2007. Mr. Smith also resigned from the Board of Directors. Rick J. Filippelli, the Company's Chief Financial Officer, was appointed President and Chief Executive Officer and also retained his position as Chief Financial Officer. Mr. Filippelli was also elected to the Board of Directors. Further, James D. Houston, the Company's General Counsel, Vice President of Business and Legal Affairs and Corporate Secretary, was also appointed to the position of Chief Operating Officer. Additional members of the senior management team that resigned were James Donahue, Vice President of Sales and Marketing and President of TeamStaff Rx, Inc., Peter Rosen, Vice President of Human Resources and Robert Traficanti, Vice President of Nursing Innovations.

Effective January 16, 2007, Mr. Ben Dyer resigned as a member of the Company's Board of Directors. Effective January 23, 2007, Mr. Ronald R. Aldrich resigned from the Company's Board of Directors. The Company's Board of Directors elected William H. Alderman and Rick Wasserman to the Company's Board of Directors to fill vacancies in accordance with the Company's by-laws. Rick Wasserman has been named Chairman of the Audit Committee. In connection therewith, each member of the Board of Directors agreed to forego all cash compensation, with non-employee directors agreeing to receive grants of restricted stock following TeamStaff's 2007 annual meeting of shareholders.

#### **Critical Accounting Policies and Estimates**

TeamStaff believes the accounting policies below represent its critical accounting policies due to the significance or estimation process involved in each. See Note 2 of TeamStaff's 2006 annual report on Form 10-K as well as "Critical Accounting Policies" contained therein for a detailed discussion on the application of these and other accounting policies.

#### **Revenue Recognition**

From October 1, 2005 through May 31, 2006, TeamStaff operated two different lines of business from which it derived substantially all of its revenue: temporary and permanent staffing and payroll services. Effective May 31, 2006, TeamStaff sold substantially all of the assets of its DSI Payroll Services division (see Note 4), and as a result, TeamStaff now operates in only one segment, which is the temporary and permanent medical and administrative staffing business.

TeamStaff accounts for its revenues in accordance with EITF 99-19, *Reporting Revenues Gross as a Principal Versus Net as an Agent* and SAB 104, *Revenue Recognition*. TeamStaff recognizes all amounts billed to its temporary staffing customers as gross revenue because, among other things, TeamStaff is the primary obligor in the temporary staffing arrangement; TeamStaff has pricing latitude; TeamStaff selects temporary employees for a given assignment from a broad pool of individuals; TeamStaff is at risk for the payment of its direct costs; and TeamStaff assumes a significant amount of other risks and liabilities as an employer of its temporary employees, and therefore, is deemed to be a principal in regard to these services. TeamStaff also recognizes as gross revenue and as unbilled receivables, on an accrual basis, any such amounts that relate to services performed by temporary employees which have not yet been billed to the customer as of the end of the accounting period.

Staffing (whether medical or administrative) revenue is recognized as service is rendered. TeamStaff bills its clients based on an hourly rate. The hourly rate is intended to cover TeamStaff's direct labor costs of the temporary employees, plus an estimate to cover overhead expenses and a profit margin. Additionally,

commissions from permanent placements are included in revenue related to Medical Staffing. Commissions from permanent placements result from the successful placement of a medical staffing employee to a customer's workforce as a permanent employee.

18

#### Table of Contents

In connection with the Company's discontinued payroll services operation, payroll services revenue was recognized as service was rendered and consisted primarily of administrative service fees charged to clients for the processing of paychecks as well as the preparation of quarterly and annual payroll related reports. These amounts are reflected as part of income (loss) from discontinued operations in the consolidated financial statements

Direct costs of services are reflected in TeamStaff's Statement of Operations as "direct expenses" and are reflective of the type of revenue being generated. Direct costs of the temporary staffing business include wages, employment related taxes and reimbursable expenses. In connection with the Company's discontinued payroll services operation, payroll services' direct costs include salaries and supplies associated with the processing of the payroll service.

#### **Workers' Compensation**

#### **Prepaid Workers' Compensation**

TeamStaff's current workers' compensation insurance program is provided by Zurich American Insurance Company ("Zurich"). This program covers TeamStaff's temporary employees and its corporate employees. The program is managed by Cedar Hill and GAB Robins provides claims handling services. This program is a fully insured, guaranteed cost program that contains no deductible or retention feature. The premium for the program is paid monthly based upon actual payroll and is subject to a policy year-end audit.

As part of the Company's discontinued PEO operations, TeamStaff had a workers' compensation program with Zurich, which covered the period from March 22, 2002 through November 17, 2003, inclusive. Payments for the policy were made to the trust monthly based on projected claims for the policy period. Interest on all assets held in the trust is credited to TeamStaff. Payments for claims and claims expenses are made from the trust. Assets in the trust may be adjusted from time to time based on program experience. On March 3, 2006, Zurich reduced the collateral requirements on outstanding workers' compensation claims and released \$2.25 million in trust account funds back to TeamStaff. TeamStaff estimates that, of the remaining prepaid asset, an additional approximately \$1.0 million in return premiums will be received within the next twelve months. This is reflected on the balance sheet at December 31, 2006 as a current asset.

As of December 31, 2006 the adequacy of the workers' compensation reserves was determined, in management's opinion, to be reasonable. In determining our reserves we rely in part upon information regarding loss data received from our workers' compensation insurance carriers that may include loss data for claims incurred during prior policy periods. In addition, these reserves are for claims that have not been sufficiently developed due to their relatively young age, and such variables as timing of payments and investment returns thereon are uncertain or unknown, therefore actual results may vary from current estimates. TeamStaff will continue to monitor the development of these reserves, the actual payments made against the claims incurred, the timing of these payments, the interest accumulated in TeamStaff's prepayments and adjust the reserves as deemed appropriate.

#### **Deferred Taxes**

TeamStaff accounts for income taxes in accordance with Statement of Financial Accounting Standards No. 109, "Accounting for Income Taxes." Under SFAS No. 109, deferred tax assets and liabilities are determined based on the difference between the financial statement and tax bases of assets and liabilities, using enacted tax rates in effect for the year in which the differences are expected to reverse. Deferred tax assets are reflected on the balance sheet when it is determined that it is more likely than not that the asset will be realized. SFAS No. 109 also requires that deferred tax assets be reduced by a valuation allowance if it is more likely than not that some or all of the deferred tax asset will not be realized.

At December 31, 2006, the Company provided a 100% deferred tax valuation allowance of approximately \$17.0 million. In assessing the need for a valuation allowance, the Company historically

19

#### Table of Contents

has considered all positive and negative evidence, including scheduled reversals of deferred tax liabilities, prudent and feasible tax planning strategies and recent financial performance. The Company determined that negative evidence, including historic and current taxable losses, as well as uncertainties related to the ability to utilize certain Federal and state net loss carry forwards, outweighed any objectively verifiable positive factors, and as such, concluded that a valuation allowance was necessary. The Company is providing a 100% valuation allowance that it is more likely than not that it will not be able to realize the full benefit of the deferred tax asset.

The establishment of the deferred tax asset allowance does not preclude the Company from reversing any or all of the allowance in future periods if the Company believes the positive evidence is sufficient enough to utilize the deferred tax asset, nor does it limit the ability to utilize losses for tax purposes, subject to loss carry forward limitations and periods permitted by law.

#### **Results of Continuing Operations**

TeamStaff's revenues for the three months ended December 31, 2006 and 2005 were \$17.5 million and \$19.4 million, respectively, which represents a decrease of \$1.9 million, or 9.7%, from first fiscal quarter 2006 to first fiscal quarter 2007. All revenues are related to the staffing services divisions. Revenues for the first fiscal quarter 2007 and 2006 include \$11.1 million and \$11.0 million, respectively, related to the RS Staffing Services subsidiary, a Monroe, Georgia-based provider of medical and office administration/technical professionals. This acquisition, effective as of June 2005, helped offset a decrease of \$2.1 million in the revenues of the travel allied and nursing portion ("travel") of our staffing services division from first fiscal quarter 2006 to first fiscal quarter 2007

The Company's travel allied and nursing divisions continued to underperform the market during the first fiscal quarter of 2007. In response to this and in an effort to reduce expenses and restructure its operations to accelerate revenue growth and contribute to a return to profitability, in January 2007, subsequent to the balance sheet date, the Company restructured its senior management and its Board of Directors. In connection with the restructuring, the Company's President and Chief Executive Officer, T. Kent Smith, resigned effective January 8, 2007. Mr. Smith also resigned from the Board of Directors. Rick J. Filippelli, the Company's Chief Financial Officer, was appointed President and Chief Executive Officer and also retained his position as Chief Financial Officer. Mr. Filippelli was also elected to the Board of Directors. James D. Houston, the Company's General Counsel, Vice President of Business and Legal Affairs and Corporate Secretary, was also appointed to the position of Chief Operating Officer. Additional members of the senior management team that resigned were James Donahue, Vice President of Sales and Marketing and President of TeamStaff Rx, Inc., Peter Rosen, Vice President of Human Resources and Robert Traficanti, Vice President of Nursing Innovations.

The Company is leading several initiatives to position the staffing services divisions for growth in fiscal 2007. These initiatives include assessing and restructuring its sales force and recruiting efforts in the allied segment into more active modalities in high demand geographical locations, restructuring sales force compensation to better reflect pay for performance, hiring a Director of Sales to oversee the allied and nursing sales efforts, and continued elimination of overhead costs deemed to be non-essential to growth or infrastructure. In November 2006, the Company consolidated the Nursing Innovations travel platform into TeamStaff Rx's Clearwater, Florida location.

Longer term, we continue to believe the demand for temporary medical personnel will increase. Key drivers in our business segment include an aging population and growth in hospital admissions. We believe demand will also increase as more states introduce legislation for mandatory minimum nurse to patient ratios and overtime limitations. The introduction of such legislation should favorably impact our temporary nurse staffing business. Our acquisition of RS Staffing completed in early June 2005 gives us a strong presence in the government sector and provides us with an opportunity to bid on awards for large multi-year contracts with solid operating margins. We continue to focus on our sales and marketing efforts throughout the divisions in order to increase our contact with current and prospective clients.

Direct expenses for the three months ended December 31, 2006 and 2005 were \$14.8 million and \$16.2 million, respectively, which represents a decrease of \$1.4 million, or 8.3%, from first fiscal quarter

20

#### Table of Contents

2006 to first fiscal quarter 2007. This decrease is a direct result of decreased revenues. As a percentage of revenue, direct expenses for the three months ended December 31, 2006 and 2005 were 84.5% and 83.3%, respectively.

Gross profit for the three months ended December 31, 2006 and 2005 was \$2.7 million and \$3.3 million, respectively, which represents a decrease of \$0.6 million, or 16.6 %, from first fiscal quarter 2006 to first fiscal quarter 2007. This decrease is attributable to the decline in revenues. Gross profits, as a percentage of revenue, decreased to 15.5% from 16.7%, for the three months ended December 31, 2006 and 2005, respectively. This decrease is primarily due to RS Staffing comprising a larger percentage of total revenue in the first fiscal quarter of 2007 compared to the first fiscal quarter of 2006. The gross profit calculation includes costs paid to RS Staffing teaming partners (subcontractors) that are included as a direct expense. Teaming partners (subcontractors) is a business practice expected by government entities who prefer their suppliers to provide more of a master vendor service where the supplier looks to outside sources when needed to fill open staffing positions.

Selling, general and administrative ("SG&A") expenses for the three months ended December 31, 2006 and 2005 were \$3.3 million and \$3.7 million, respectively, which represents a decrease of \$0.4 million, or 10.4% from first fiscal quarter 2006 to first fiscal quarter 2007. SG&A expenses, as a percentage of revenue, were 18.8% and 19.0%, for the three months ended December 31, 2006 and 2005, respectively.

Depreciation and amortization for each of the three months ended December 31, 2006 and 2005 was approximately \$91,000.

Other income, which primarily consists of late fee income, for the three months ended December 31, 2006 and 2005 was approximately \$51,000 and \$39,000, respectively, which represents an increase of \$12,000. Late fee income is earned only in the allied healthcare division.

Interest expense for the three months ended December 31, 2006 and 2005 was approximately \$57,000 and \$175,000, respectively, representing a decrease of \$118,000. This decrease is primarily due to the pay off of the revolving credit facility with the proceeds from the sale of DSI Payroll Services on May 31, 2006. Interest income for the three months ended December 31, 2006 and 2005 was approximately \$23,000 and \$3,000, respectively, representing an increase of \$20,000. This increase is a result of interest earned on the cash proceeds of the sale of the DSI Payroll Services division.

Income tax benefit from continuing operations for the three months ended December 31, 2006 and 2005 was \$0.1 million and \$0.3 million, respectively. As a component of this net tax benefit, the Company provided a deferred tax valuation allowance for the quarter ended December 31, 2006 of \$0.16 million. The Company has provided a 100% valuation allowance that it is more likely than not that it will not be able to realize the full benefit of the deferred tax asset. These tax benefits are a result of losses from operations.

Loss from continuing operations for the three months ended December 31, 2006 was \$0.6 million, or \$(0.03) per fully diluted share, as compared to loss from continuing operations for the three months ended December 31, 2005 of \$0.4 million, or \$(0.02) per fully diluted share.

Income from discontinued operations, net of tax, for the three months ended December 31, 2006 was \$0.05 million, or \$0.00 per fully diluted share. Income from discontinued operations, net of tax, for the three months ended December 31, 2005 was \$0.4 million, or \$0.02 per fully diluted share. This is primarily a result of a reclassification of the profitable operations of the DSI Payroll Services division to discontinued operations for fiscal 2006.

Net loss for the three months ended December 31, 2006 was \$0.5 million, or \$(0.03) per fully diluted share, as compared to a net loss of \$0.02 million, or \$0.00 per fully diluted share, for the three months ended December 31, 2005.

#### **Liquidity and Capital Resources**

Net cash used in operating activities for the three months ended December 31, 2006 was \$1.0 million compared to cash used in operating activities of \$2.3 million for the three months ended

21

#### Table of Contents

December 31, 2005. Losses from continuing operations as well as increased accounts receivable and decreased current liabilities contributed to the use of cash during the three months ended December 31, 2006.

Cash used in investing activities for the three months ended December 31, 2006 was \$0.03 million compared to \$0.02 million for the three months ended December 31, 2005. This cash is primarily for the purchase of telephone and technology equipment.

Cash provided by financing activities for the three months ended December 31, 2006 approximated zero. Cash provided by financing activities was \$1.3 million for the three months ended December 31, 2005, primarily as a result of borrowings on the revolving line of credit.

Effective June 8, 2005, TeamStaff entered into a \$7.0 million revolving credit facility provided by PNC Bank to (i) provide for the acquisition of RS Staffing; (ii) refinance an outstanding senior loan facility; and (iii) provide ongoing working capital. Effective February 13, 2006, TeamStaff entered into an amendment to the revolving credit note, increasing the revolving credit facility to \$8.0 million. Revolving credit advances bear interest at either the Prime Rate plus 25 basis points or LIBOR plus 275 basis points, whichever is higher. The facility has a three-year life and contains term and line of credit borrowing options. The facility is subject to certain restrictive covenants including a fixed charge coverage ratio if the Company fails to maintain invested cash and line availability minimum requirements. For the quarter ended December 31, 2006, TeamStaff was in compliance with all loan covenants. The facility is subject to acceleration upon non-payment or various other standard default clauses. In addition, the Company granted PNC Bank a lien and security interest on all of its assets. As of December 31, 2006, there was no debt outstanding under the credit facility and \$6.1 million of unused availability under the line of credit, based on billed accounts receivable.

Availability under the PNC Bank line of credit is directly related to the successful assignment of certain accounts receivable. Certain government accounts of RS Staffing Services are required to execute "Acknowledgements of Assignment." There can be no assurance that every RS Staffing government account will execute the documentation to effectuate the assignment and secure availability. The failure of government third parties to sign the required documentation could result in a decrease in availability under the line of credit.

As of December 31, 2006, TeamStaff had unrestricted cash and cash equivalents of \$1.1 million and net accounts receivable of \$8.8 million. TeamStaff also had \$6.1 million of unused availability under the revolving credit facility provided by PNC Bank. As of December 31, 2006, TeamStaff had working capital of \$3.7 million. The Company believes it has enough sources of liquidity to meet demand over the next twelve months.

			Payments Due By Period	
Obligations		Less than	1-3	4-5
(Amounts in thousands)	Total	1 year	years	years
Long-term debt(1)	\$ 1,793	\$ 1,562	\$ 197	\$ 34
Operating leases(2)	1,799	480	1,223	96
Pension liability(3)	479	210	269	

Total Obligations \$ 4,071 \$ 2,252 \$ 1,689 \$ 130

- (1) Represents notes payable related to acquisition of RS Staffing, and capital lease obligations.
- (2) Represents lease payments net of sublease income.
- (3) Represents pension liabilities for the former CEO and former CFO.

#### **Contractual Obligations**

There have been no significant changes outside the ordinary course of business in the Company's contractual obligations during the first quarter ended December 31, 2006.

22

#### Table of Contents

#### **Off-Balance Sheet Arrangements**

The Company does not have any off-balance sheet arrangements that have or are, in the opinion of management, likely to have a current or future material effect on the Company's financial condition or results of operations.

#### **Effects of Inflation**

Inflation and changing prices have not had a material effect on TeamStaff's net revenues and results of operations, as TeamStaff has been able to modify its prices and cost structure to respond to inflation and changing prices.

#### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

TeamStaff does not undertake trading practices in securities or other financial instruments and therefore does not have any material exposure to interest rate risk, foreign currency exchange rate risk, commodity price risk or other similar risks, which might otherwise result from such practices. TeamStaff is not materially subject to fluctuations in foreign exchange rates, commodity prices or other market rates or prices from market sensitive instruments. TeamStaff has a material interest rate risk with respect to our prior workers' compensation programs. In connection with TeamStaff's prior workers' compensation programs, prepayments of future claims were deposited into trust funds for possible future payments of these claims in accordance with the policies. The interest income resulting from these prepayments is for the benefit of TeamStaff, and is used to offset workers' compensation expense. If interest rates in these periods decrease, TeamStaff's workers' compensation expense would increase because TeamStaff would be entitled to less interest income on the deposited funds. Further, and as discussed elsewhere in this filing, TeamStaff, Inc. has an \$8.0 million revolving credit facility by PNC Bank. Revolving credit advances bear interest at either the Prime Rate plus 25 basis points or LIBOR plus 275 basis points, whichever is higher. The facility has a three-year life and contains term and line of credit borrowing options. The facility is subject to certain restrictive covenants, including minimum combined cash and line availability. The facility is subject to acceleration upon non-payment or various other standard default clauses. Material increases in the Prime or LIBOR rate could have a material adverse effect on our results of operations, the status of the revolving credit facility as well as interest costs.

#### ITEM 4. CONTROLS AND PROCEDURES

#### **Evaluation of Disclosure Controls and Procedures**

The Company maintains disclosure controls and procedures that are designed to ensure that information required to be disclosed in the Company's Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to the Company's management, including its Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure based closely on the definition of "disclosure controls and procedures" in Rule 13a-15(e). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management necessarily was required to apply its judgment in designing and evaluating the controls and procedures.

Based on their evaluation, as of December 31, 2006, the Company's Chief Executive Officer and the Company's Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

#### **Changes in Internal Controls**

There have been no changes in the Company's internal control over financial reporting (as defined in Rule 13a-15(f) under the Exchange Act) that occurred during the Company's fiscal quarter ended December 31, 2006, that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

#### Table of Contents

As discussed in detail in Item 2 above, effective January 8, 2006, T. Kent Smith, the Company's Chief Executive Officer resigned. Rick J. Filippelli, the Company's Chief Financial Officer, was appointed President and Chief Executive Officer and retained his position as Chief Financial Officer.

#### Part II — OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS

In July 2000, TeamStaff made claims for indemnification against the selling shareholders of the TeamStaff Companies (the Sellers), which were acquired by TeamStaff in January 1999. The claims consisted of various potential liabilities and expenses incurred based on breaches of representations and warranties contained in the acquisition agreement. The Sellers disputed these claims and attempted to assert claims of their own. On January 12, 2001, TeamStaff entered into a settlement agreement with the Sellers. Under the settlement agreement, the Sellers agreed to be liable and responsible for certain potential liabilities estimated at approximately \$0.5 million and agreed that 55,000 shares of TeamStaff common stock, which had been held in escrow since the acquisition, were to be cancelled. TeamStaff also agreed to release 29,915 escrow shares to the Sellers. TeamStaff retains 75,000 shares in escrow to provide security for the Seller's obligations. Each party agreed to release each other from all other claims under the acquisition agreements. No third parties have contacted TeamStaff seeking payment in the last fiscal year for these potential liabilities. In the event that TeamStaff incurs liability to third parties with respect to the claims, TeamStaff would declare an event of default under the settlement agreement and seek collection from the Sellers.

As a commercial enterprise and employer and with respect to its employment-related businesses in particular, TeamStaff is engaged in litigation from time to time during the ordinary course of business in connection with employment-relations issues, workers' compensation and other matters. Generally, TeamStaff is entitled to indemnification or repayment from its former PEO clients for claims brought by worksite employees related to their employment. However, there can be no assurance that the client employer will have funds or insurance in amounts to cover any damages or awards, and as co-employer, TeamStaff may be subject to liability. Additionally, in connection with its medical staffing business, TeamStaff is exposed to potential liability for the acts, errors or omissions of its temporary medical employees. The professional liability insurance policy provides up to \$5,000,000 aggregate coverage with a \$2,000,000 per occurrence limit. Although TeamStaff believes the liability insurance is reasonable under the circumstances to protect it from liability for such claims, there can be no assurance that such insurance will be adequate to cover all potential claims.

TeamStaff is engaged in no other litigation, the effect of which would be anticipated to have a material adverse impact on TeamStaff's financial condition or results of operations.

#### ITEM 1A. RISK FACTORS

Refer to the September 30, 2006 Form 10-K. The Company believes that there have not been any material changes from risk factors as previously disclosed in the registrant's Form 10-K in response to Item 1A to Part 1 of Form 10-K, other than the addition of the following two risk factors:

#### We are dependent upon certain of our management personnel.

Our performance to date has resulted in part from the contributions of the Company's executive officers. Our present executive officers are expected to make important contributions towards improved future performance. The loss of our key personnel could materially affect our operations. Competition for qualified management personnel is intense, and in the event that we experience further turnover in senior management positions, we cannot assure you that we will be able to recruit suitable replacements on a timely basis. We must also successfully integrate all new management and other key positions within our organization to achieve our operating objectives. Even if we are successful, further turnover in key management positions could temporarily harm our financial performance and results of operations until any new management becomes familiar with our business.

24

#### Table of Contents

As discussed in detail in Item 2 above, effective January 8, 2006, T. Kent Smith, the Company's Chief Executive Officer resigned. Rick J. Filippelli, the Company's Chief Financial Officer, was appointed President and Chief Executive Officer and retained his position as Chief Financial Officer. James D. Houston, the Company's General Counsel, Vice President of Business and Legal Affairs and Corporate Secretary, was also appointed to the position of Chief Operating Officer. The Company is dependent on Messrs. Filippelli and Houston as our sole executive officers presently, and the loss of either individual could temporarily or permanently harm our financial performance and results of operations until we are able to recruit suitable replacements, if ever, and such new management becomes familiar with our business, if ever. Other than with our CEO and CFO, we generally do not have long-term employment contracts with our key personnel, nor do we maintain "key person" life insurance policies on any of our key personnel.

We are dependent on the proper functioning of our information systems in operating our business. Critical information systems used in daily operations identify and match staffing resources and client assignments and perform billing and accounts receivable functions. Additionally, we rely on our information systems in managing our accounting and financial reporting. Although we have risk mitigation measures in place, our information systems and our access to these systems are not impervious to flood, fire, storm, power loss, telecommunications failures or similar events. If our information systems fail or are otherwise unavailable, our business and financial results could be materially adversely affected.

#### ITEM 2. UNREGISTERED SALES OF SECURITIES AND USE OF PROCEEDS

None.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

None.

#### ITEM 5. OTHER INFORMATION

None.

#### ITEM 6. EXHIBITS

- (a) Exhibits
- 10.1 Form of Amendment to Revolving Credit and Security Agreement dated December 13, 2006 between TeamStaff, Inc. and PNC Bank, N.A.
- 10.2 Lease, dated as of December 4, 2006, for our business premises located at 6555 Quince Road, Suite 303, Memphis, Tennessee.
- 10.3 Form of Separation Agreement with T. Kent Smith dated as of January 17, 2007 (filed as Exhibit 99.1 to the Form 8-K filed on January 29, 2007)\*.
- 31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 32.1 Certification pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

25

#### Table of Contents

#### **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

#### TEAMSTAFF, INC.

/s/ Rick J. Filippelli
Rick J. Filippelli
Chief Executive Officer
(Principal Executive Officer)
Chief Financial Officer
(Principal Financial Officer)

Dated: February 13, 2007

<sup>\*</sup> In accordance with Rule 12b-23 and Rule 12b-32 under the Securities Exchange Act of 1934, as amended, reference is made to the documents previously filed with the Securities and Exchange Commission, which documents are hereby incorporated by reference.

#### FOURTH AMENDMENT TO REVOLVING CREDIT AND SECURITY AGREEMENT

THIS FOURTH AMENDMENT TO REVOLVING CREDIT AND SECURITY AGREEMENT, dated as of December , 2006 (this "Amendment"), relating to the Credit Agreement referenced below, is by and among TEAMSTAFF RX, INC., a Texas corporation, TEAMSTAFF, INC., a New Jersey corporation, and RS STAFFING SERVICES, INC., a Georgia corporation (collectively, the "Borrowers"), the lenders identified on the signature pages thereto (the "Lenders"), and PNC Bank, National Association, a national banking association, as agent for the Lenders (in such capacity, the "Agent"). Terms used herein but not otherwise defined herein shall have the meanings provided to such terms in the Credit Agreement.

#### WITNESSETH

WHEREAS, a \$8,000,000 credit facility has been extended to the Borrowers pursuant to the terms of that certain Revolving Credit and Security Agreement dated as of June 8, 2005, as amended as of October 10, 2005, February 13, 2006 and by letter dated August 14, 2006 (as amended and modified from time to time, the "Credit Agreement") among the Borrowers, the Lenders identified therein, and PNC Bank, National Association, as agent for the Lenders;

WHEREAS, the Borrowers have requested certain modifications to the Credit Agreement;

WHEREAS, the Lenders have agreed to the requested modifications on the terms and conditions set forth herein:

NOW, THEREFORE, IN CONSIDERATION of the premises and other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the parties hereto agree as follows:

- 1. Amendments. The Credit Agreement is amended as set forth below:
  - (a) A new definition of "P-Cards" is added to Section 1.2 in correct alphabetical order to read as follows: "P-Cards" shall mean the VISA credit card program established by Agent in favor of the Borrowers."
  - (b) Section 2.1 is amended to read as follows:

#### "(a) Revolving Advances.

Subject to the terms and conditions set forth in this Agreement including Section 2.1(b), each Lender, severally and not jointly, will make Revolving Advances to Borrowers in aggregate amounts such that such Lender's Commitment Percentage of all outstanding Revolving Advances plus such Lender's Commitment Percentage of all outstanding Letters of Credit shall not exceed its Commitment Percentage of the lesser of (x) the Maximum Revolving Advance Amount less the aggregate Maximum Undrawn Amount of all outstanding Letters of Credit or (y) an amount equal to the sum of:

- (i) up to 85%, subject to the provisions of Section 2.1(b) hereof ("Receivables Advance Rate"), of Eligible Receivables, minus
  - (ii) a reserve in the amount of \$180,000 for the P-Cards, minus
  - (iii) such reserves as Agent may reasonably deem proper and necessary from time to time.

The amount derived from the sum of (w) Section 2.1(a)(y)(i) minus (z) Section 2.1 (a)(y)(ii) and (iii) at any time and from time to time shall be referred to as the "Formula Amount". The Revolving Advances shall be evidenced by one or more secured promissory notes (collectively, the "Revolving Credit Note") substantially in the form attached hereto as Exhibit 2.1(a)."

(c) Section 6.5 is amended to read as follows:

#### "(a) Fixed Charge Coverage Ratio.

For any quarter, at the end of any business day, in which Undrawn Availability plus the amount of Borrowers' invested cash on hand is less than \$5,000,000, cause to be maintained a Fixed Charge Coverage Ratio of not less than 1.05 to 1.0 for the twelve month period ending as of the end of the fiscal quarter being tested."

- 2. <u>Representations and Warranties</u>. The Borrowers hereby represent and warrant in connection herewith that as of the date hereof (after giving effect hereto) (i) the representations and warranties set forth in Article V of the Credit Agreement are true and correct in all material respects (except those which expressly relate to an earlier date), and (ii) no Default or Event of Default has occurred and is continuing under the Credit Agreement.
- 3. <u>Acknowledgments, Affirmations and Agreements</u>. The Borrowers (i) acknowledge and consent to all of the terms and conditions of this Amendment and (ii) affirm all of their obligations under the Credit Agreement and the Other Documents.
- 4. <u>Credit Agreement</u>. Except as expressly modified hereby, all of the terms and provisions of the Credit Agreement remain in full force and effect.
- 5. <u>Expenses</u>. The Borrowers agree to pay all reasonable costs and expenses in connection with the preparation, execution and delivery of this Amendment, including the reasonable fees and expenses of the Agent's legal counsel.
- 6. <u>Counterparts</u>. This Amendment may be executed in any number of counterparts, each of which when so executed and delivered shall be deemed an original. It shall not be necessary in making proof of this Amendment to produce or account for more than one such counterpart.

BORROWERS:	TEAMSTAFF, INC., a New Jersey corporation
	By: Name:
	Title:
	TEAMSTAFF RX, INC., a Texas corporation
	a Texas Corporation
	By: Name:
	Title:
	RS STAFFING SERVICES, INC., a Georgia corporation
	By: Name:
	Title:
AGENT AND LENDER:	PNC BANK, NATIONAL ASSOCIATION, in its capacity as Agent and as Lender
	By: Name:
	Title:

7. <u>Governing Law</u>. This Amendment shall be deemed to be a contract under, and shall for all purposes be construed in accordance with, the laws of the State of North Carolina.

#### FIFTH LEASE AMENDMENT

THIS LEASE AMENDMENT, dated December 4, 2006 by and between Germantown, L.P., Limited Partnership organized and existing under the laws of the State of Tennessee ("Landlord"), with its principal offices at c/o Investec Realty Services, LLC, 6555 Quince Road, Suite 111 Memphis, TN 38119, (Federal I.D. 13-4081758) and TeamStaff, Inc. ("Tenant"), with its principal office at 300 Atrium Drive, Somerset, New Jersey 08873. The Landlord and Nursing Innovations, Inc. executed a Lease Agreement dated March 28, 2001 and amended January 24, 2002, April 5, 2004, March 3, 2005, and September 23, 2005. The Lease Agreement was assigned to Tenant effective January 6, 2005. The space comprises 1894 Rentable Square Feet. The parties hereto desire to alter and modify said Lease Agreement, effective January 1, 2007 as follows:

- 1. **LEASE TERM:** Tenant will extend the term of its Lease for an additional thirty-seven (37) months effective January 1, 2007 and expiring January 31, 2010.
- SQUARE FOOTAGE: Tenant's square footage will decrease from 5,777 rentable square feet to 1894 rentable square feet. This includes a 12% common area factor.
- 3. **TENANT IMPROVEMENTS:** Landlord will provide Tenant with a Tenant Improvement Allowance of \$5.00 per rentable square foot for construction of the premises. Should construction costs exceed the aforementioned amount, Tenant shall reimburse Landlord all costs in excess, within thirty (30) days after receipt of an invoice from Landlord to Tenant.
- 4. **OPTIONS TO EXTEND:** Tenant shall have one (1) Option to extend the lease for all or part of the premises for an additional two (2) years at fair market rate with one hundred and twenty (120) days prior written notice.
- 5. **RENTAL RATE:** Tenant's monthly rent for the term of this Lease Amendment shall be as follows:

Period Rate/RSF	Monthly Rent
01/01/07 - 01/31/07 \$0.00	\$0.00
02/01/07 - 01/31/08 \$18.00	\$2,841.00
02/01/08 - 01/31/09 \$18.36	\$2,897.82
02/01/09 - 01/31/10 \$18.73	\$2,956.21

Except as specifically amended and modified by this Lease Amendment, all other terms of the Lease and the Exhibits attached thereto remain in full force and effect.

IN WITNESS WHEREOF, the Landlord and the Tenant have executed or caused to be executed this Amendment on the dates shown below their signatures to be effective as of the date set forth above.

Tenant: TeamStaff, Inc. Landlord: Germantown, L.P. a Tennessee Limited

Partnership

By: Kirby PPC, Inc. a Delaware Corporation

**Its General Partner** 

By /s/ James D. Houston	(SEAL)	By /s/ Robert Neiffer	(SEAL)
(Print Name) James D. Houston		(Print Name) Robert Neiffer	
Title VP, General Counsel		Title VP	
Attest /s/ Teresa Ribble		Attest /s/ James J. Gillen	
(Print Name) Teresa Ribble		(Print Name) James J. Gillen	
Title		Title	
(Corporate Seal)		(Corporate Seal)	
Date December 13, 2006		Date December 19, 2006	
Signed and sealed in the presence of: Signed a		Signed and sealed in the presence of:	
(1) /s/ Christine H. Kruger		(1) /s/ Barbara Abrigo	
(Print Name) Christine H. Kruger		(Print Name) Barbara Abrigo	
(2)		(2)	
(Print Name)		(Print Name)	
As to Tenant		As to Landlord	

#### **CERTIFICATIONS**

#### I, Rick J. Filippelli, certify that:

- 1. I have reviewed this quarterly report on Form 10-Q of TeamStaff, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. I am responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under my supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to me by others within those entities, particularly during the period in which this report is being prepared;
  - b) [Intentionally omitted];
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report my conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. I have disclosed, based on my most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: February 13, 2007

/s/ Rick J. Filippelli

Rick J. Filippelli Chief Executive Officer Chief Financial Officer

## CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND CHIEF FINANCIAL OFFICER PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

I, Rick J. Filippelli, certify, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that the Quarterly Report of TeamStaff, Inc. on Form 10-Q for the period ended December 31, 2006 fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended, and that the information contained in such Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of TeamStaff, Inc.

In Witness Whereof, the undersigned has set his hand hereto as of the 13th day of February 2007.

/s/ Rick J. Filippelli
Rick J. Filippelli
Chief Executive Officer
(Principal Executive Officer)
Chief Financial Officer
(Principal Financial Officer)

This certification accompanies the Form 10-Q to which it relates, is not deemed filed with the Securities and Exchange Commission and is not to be incorporated by reference into any filing of TeamStaff, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended (whether made before or after the date of the Form 10-Q), irrespective of any general incorporation language contained in such filing.

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to the Company and will be retained by the Company and furnished to the Securities and Exchange Commission or its staff upon request.